

*Following the 4Rs of fertilizer management ensures that your pastures and hay lands will remain perennial winners.*

*M.D. Timmerman, M.Sc.*

Agri-Ecosystems Specialist

Manitoba Agriculture





FERTILIZER CANADA

Manitoba



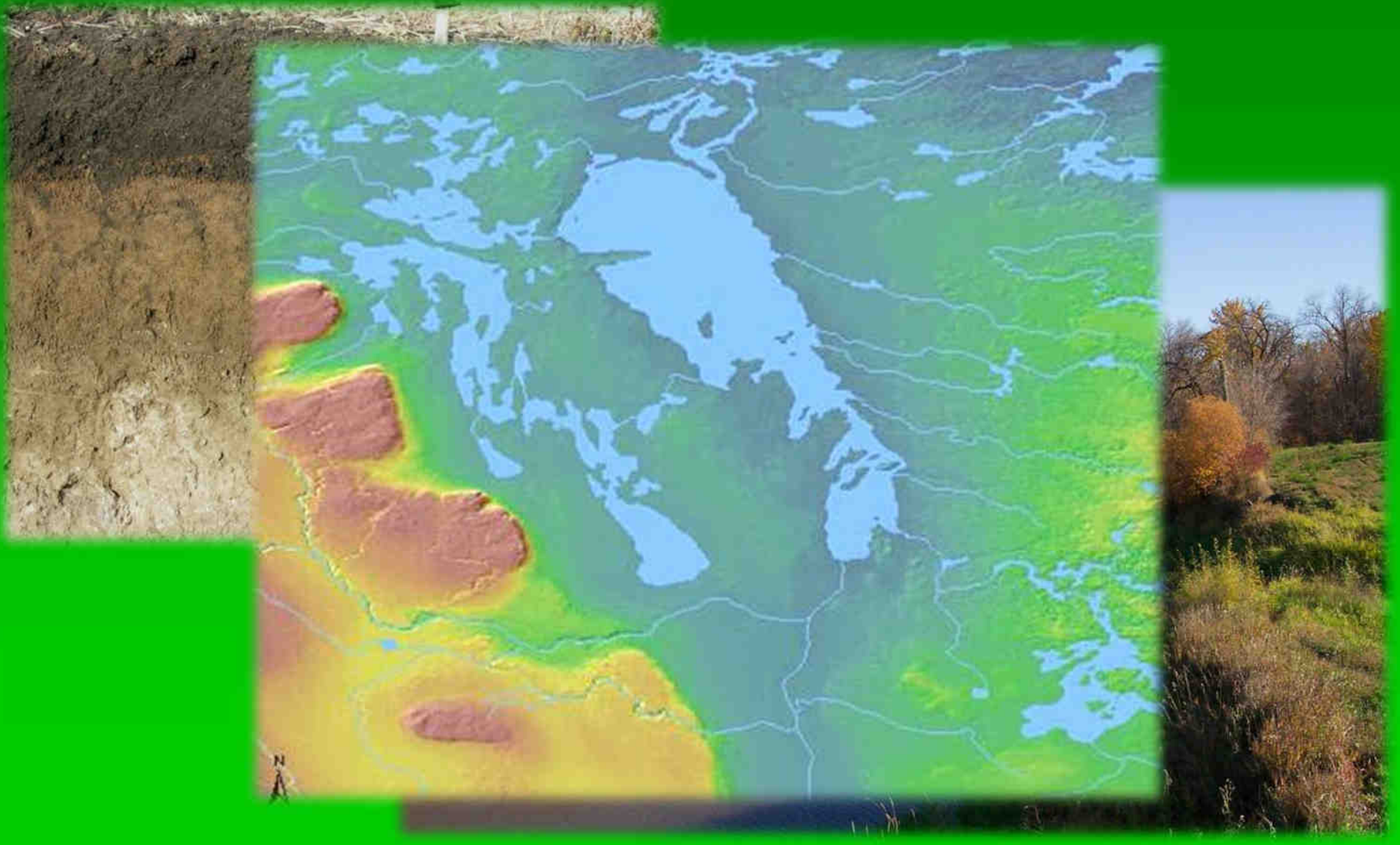
**Kap<sup>®</sup>**

KEYSTONE  
AGRICULTURAL  
PRODUCERS  
*of* MANITOBA

# **KNOW WHAT YOU HAVE AND USE IT WISELY**

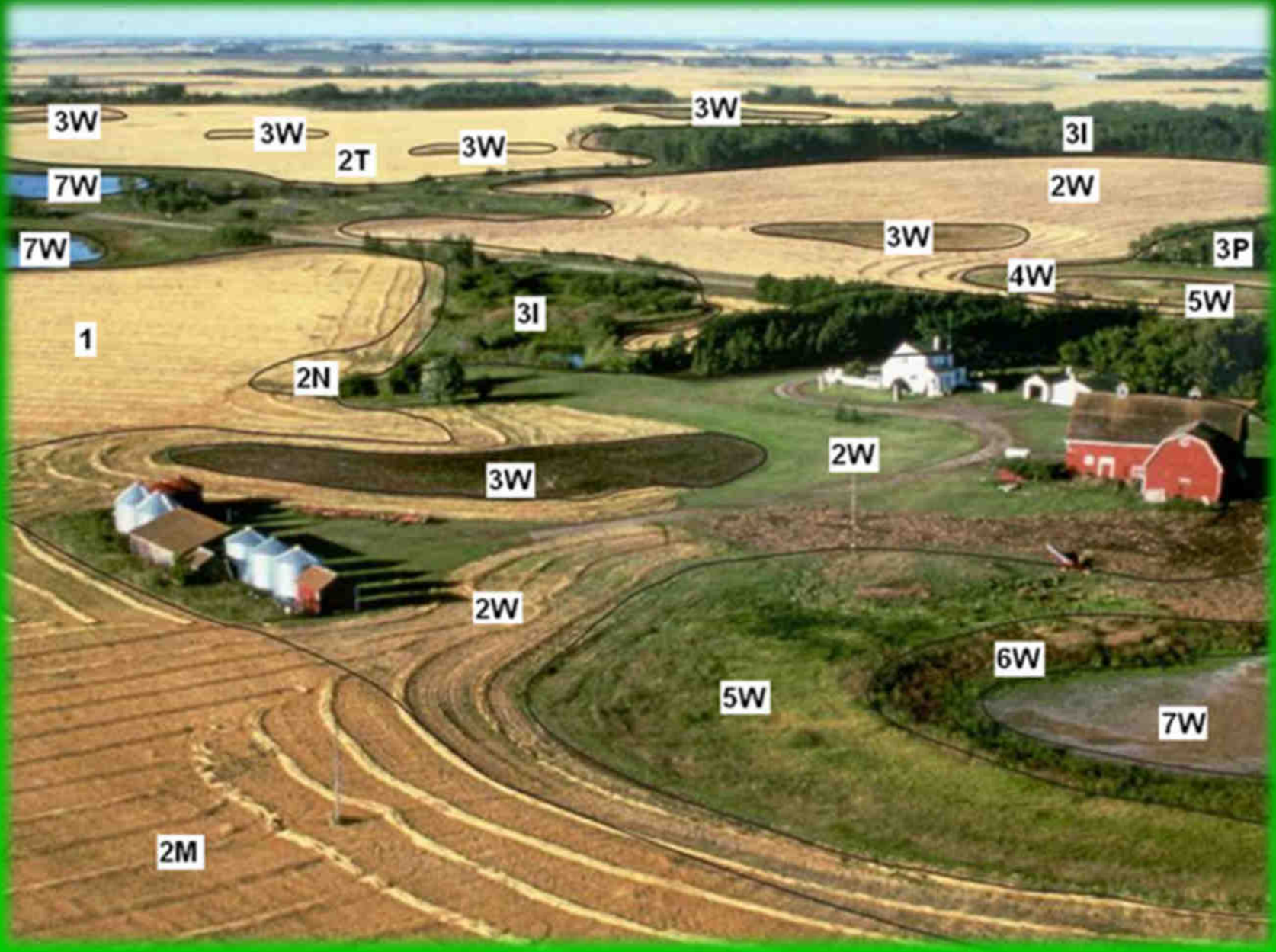
If you don't know, find out with data,  
published or newly collected, and  
expertise as is available.

# Cherishing, and exploiting precious, abundant resources





# Soil Information & the 4Rs



# Climate & Weather in the Great Plains Region



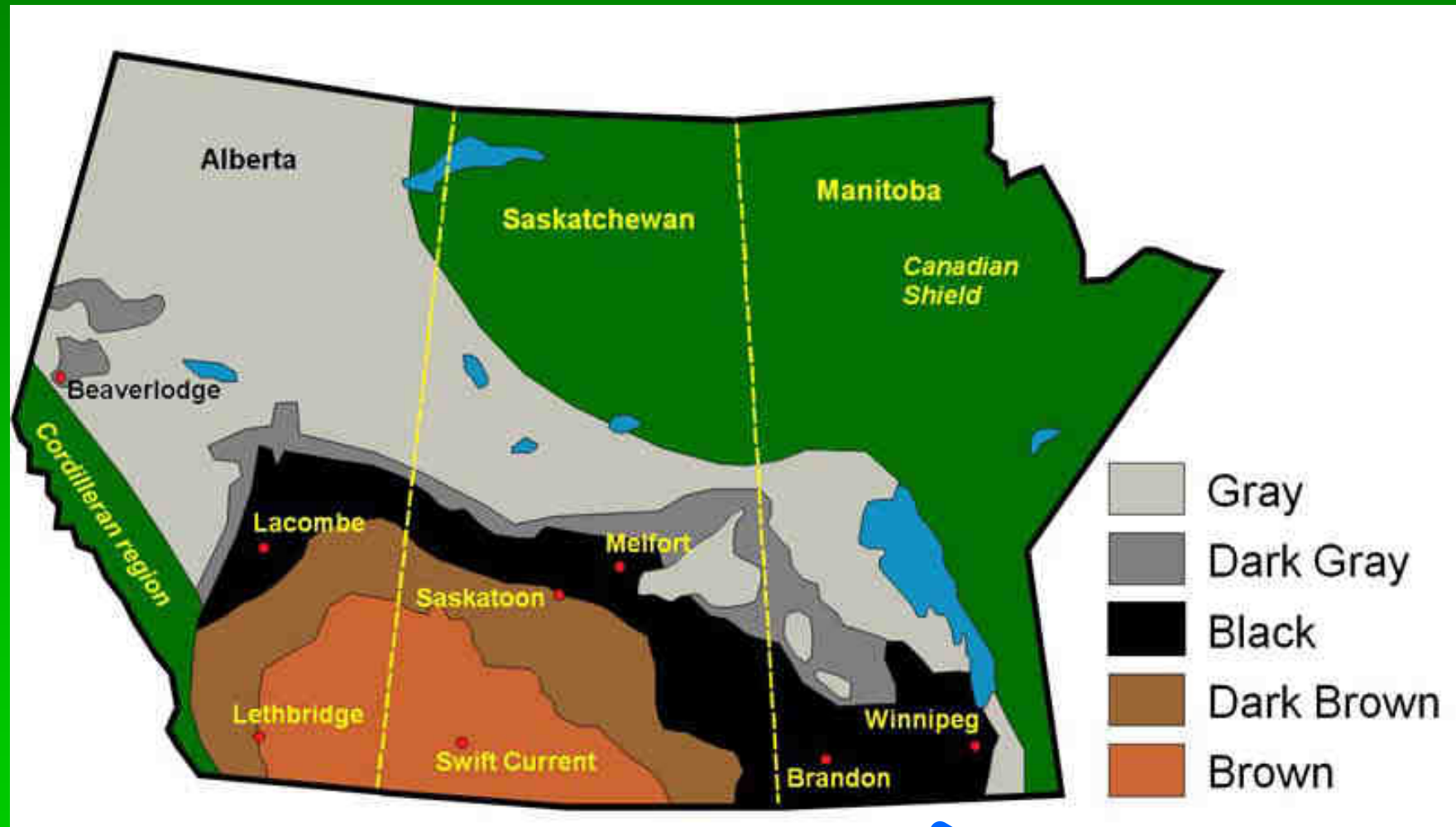
And (nearly) every year there occurs “the pause.”



**Manitoba – come for  
the historically, and  
presently, harsh  
climate**



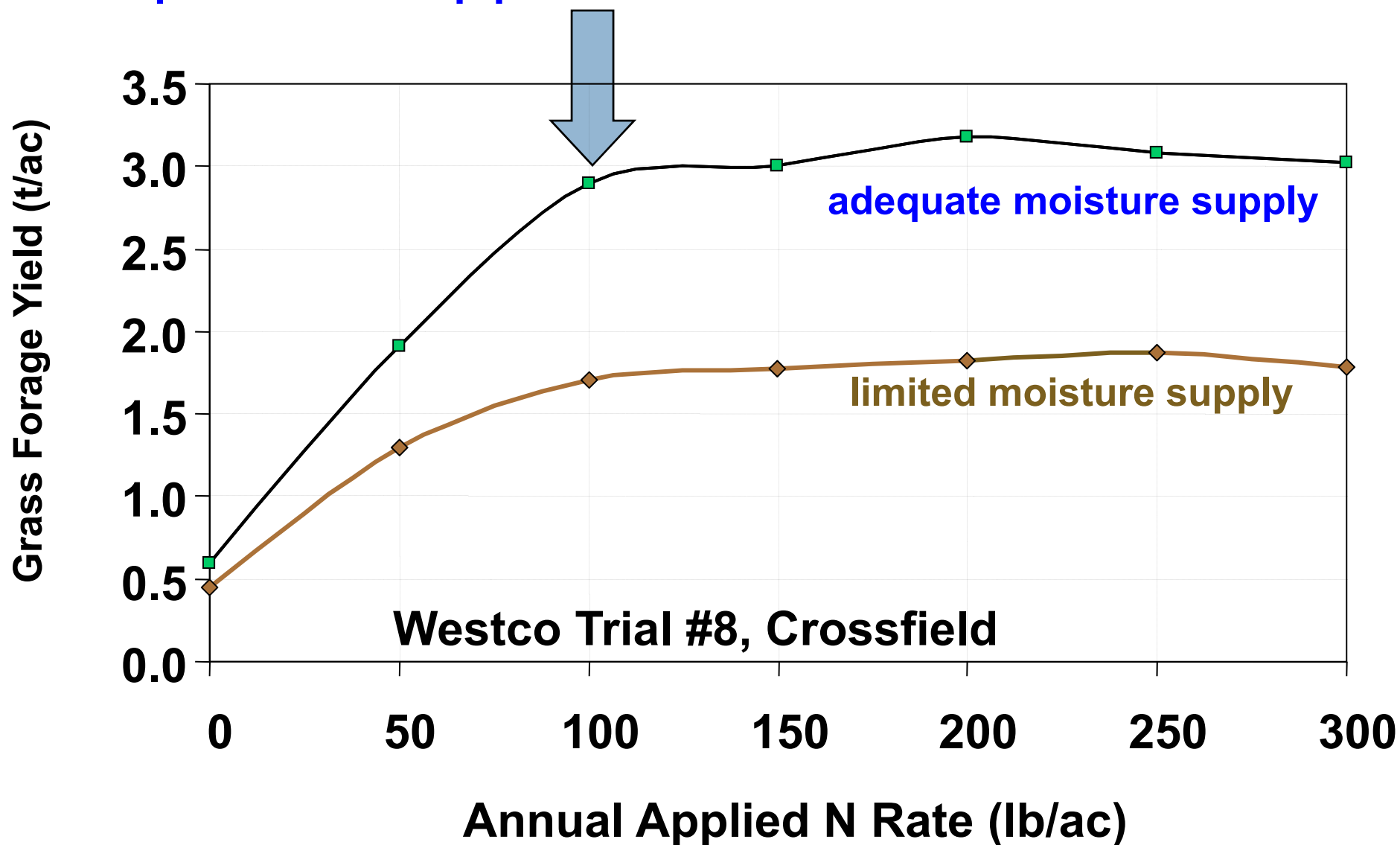
# Soil Zones of *the Canadian Prairies*



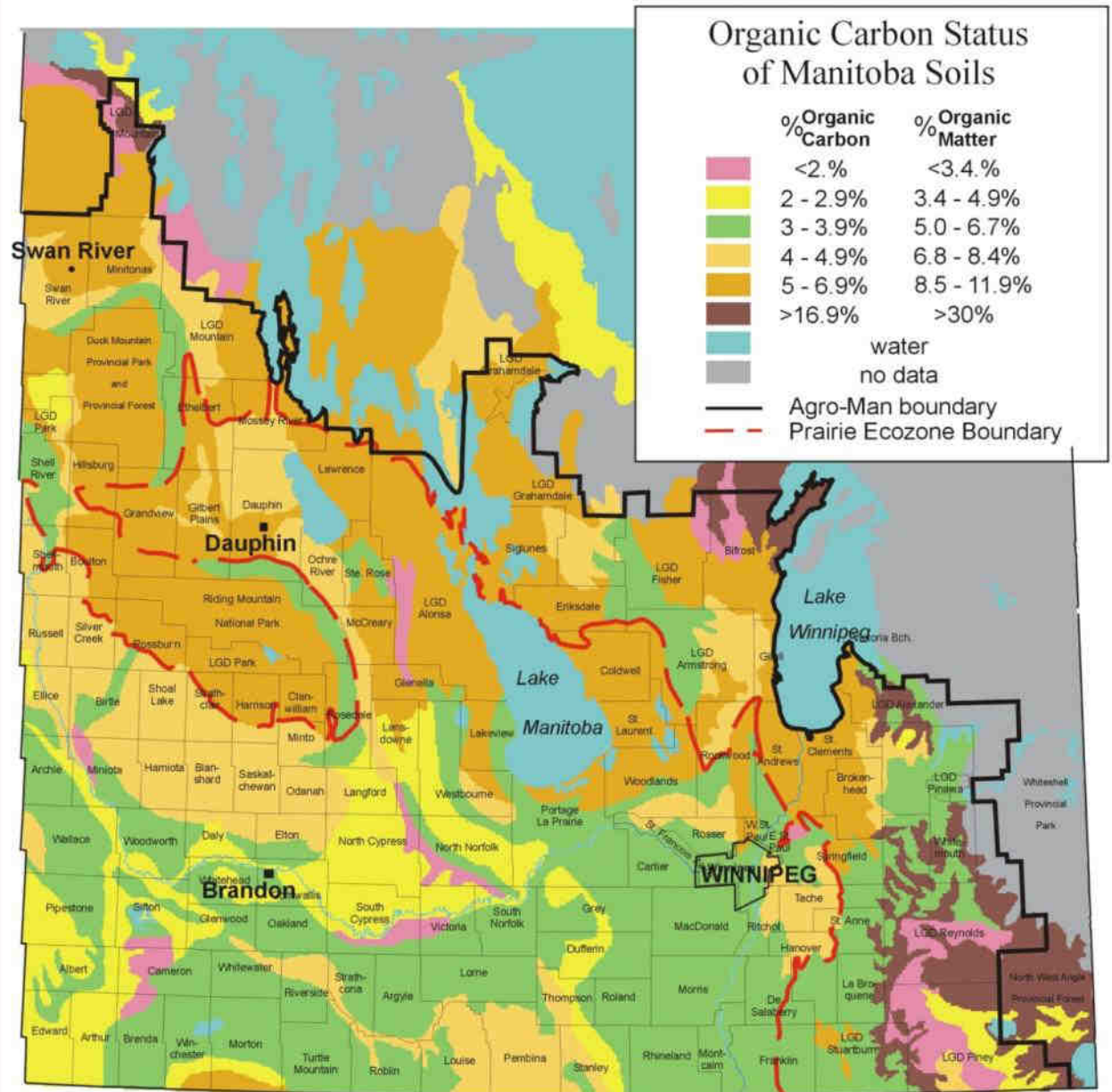
Historically higher precipitation



Water availability to the crop dictates its response to applied N.



# Organic C and Organic Matter Levels in Manitoba Soils



# **ADDRESS 4R LIMITATIONS**

Or that magical fertilizer will not  
perform any magic!



**Is your soil  
healthy?**



**Eroded  
landscapes  
are colour  
coded**



**Replenish with  
manure or soil  
from lower  
slopes**





# Indicator weeds – acidic soil



- Devils paintbrush (orange hawkweed)



# Indicator weeds – compaction





# Indicator weeds – salinity





# Odour – does this soil stink?

- Excess water – anaerobic microbes,  $H_2S$  emitted
- Good, earthy smell = actinomycetes





# Drainage

- ≈ Improving drainage can be the essential precursor to successful 4R management
- ≈ Improving drainage can also influence the pathways of nutrient movement.

# Surface drainage (obvious)





# Surface drainage (subtle)





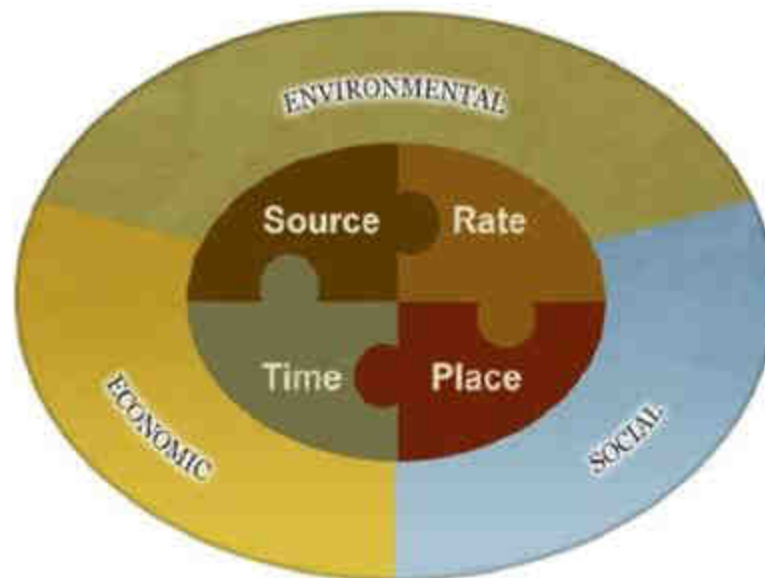
# TILE DRAINAGE

**Expensive investments to  
address a 4R limitation**



**To achieve  
perennial  
winners,  
apply**

**the Right source  
at the  
Right rate,  
Right time,  
Right place.**



nutrient  
stewardship



IPNI INTERNATIONAL PLANT NUTRITION INSTITUTE

**RIGHT SOURCE**



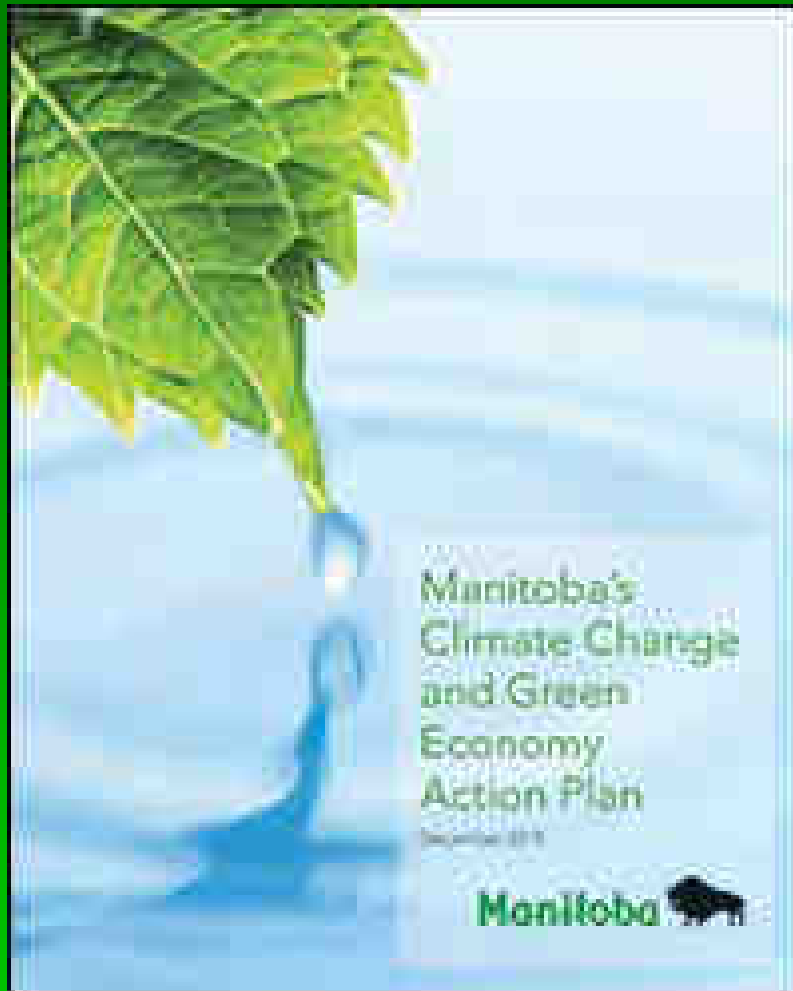
**If it's available...and  
economical...**





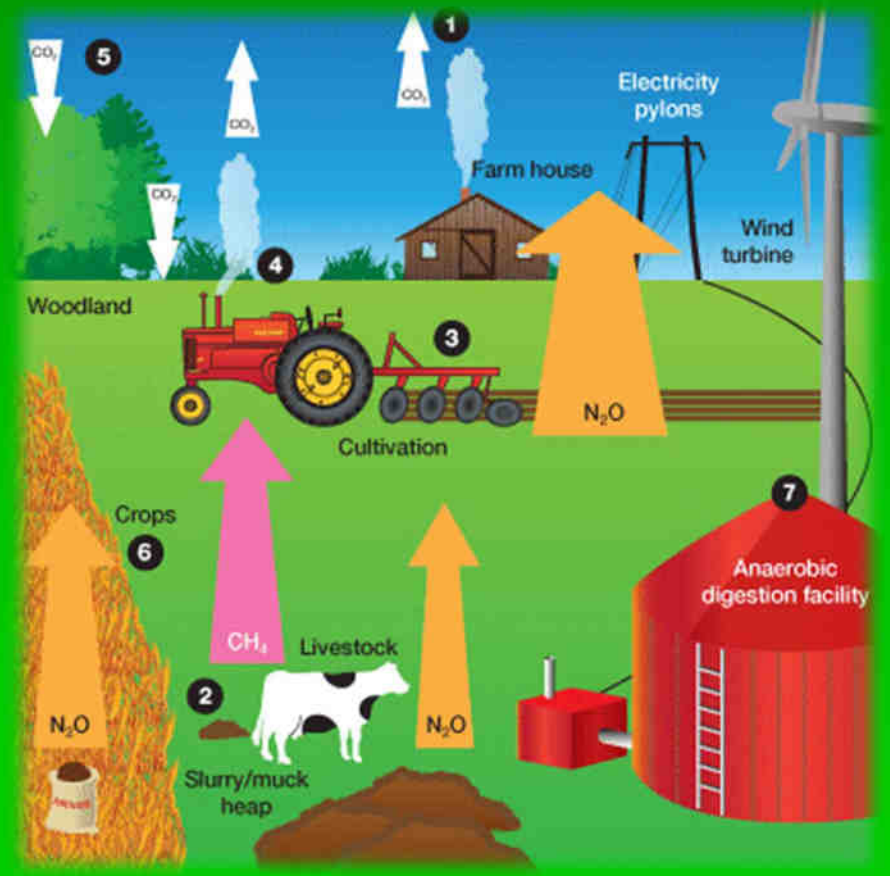
**If it's available...and  
economical...**





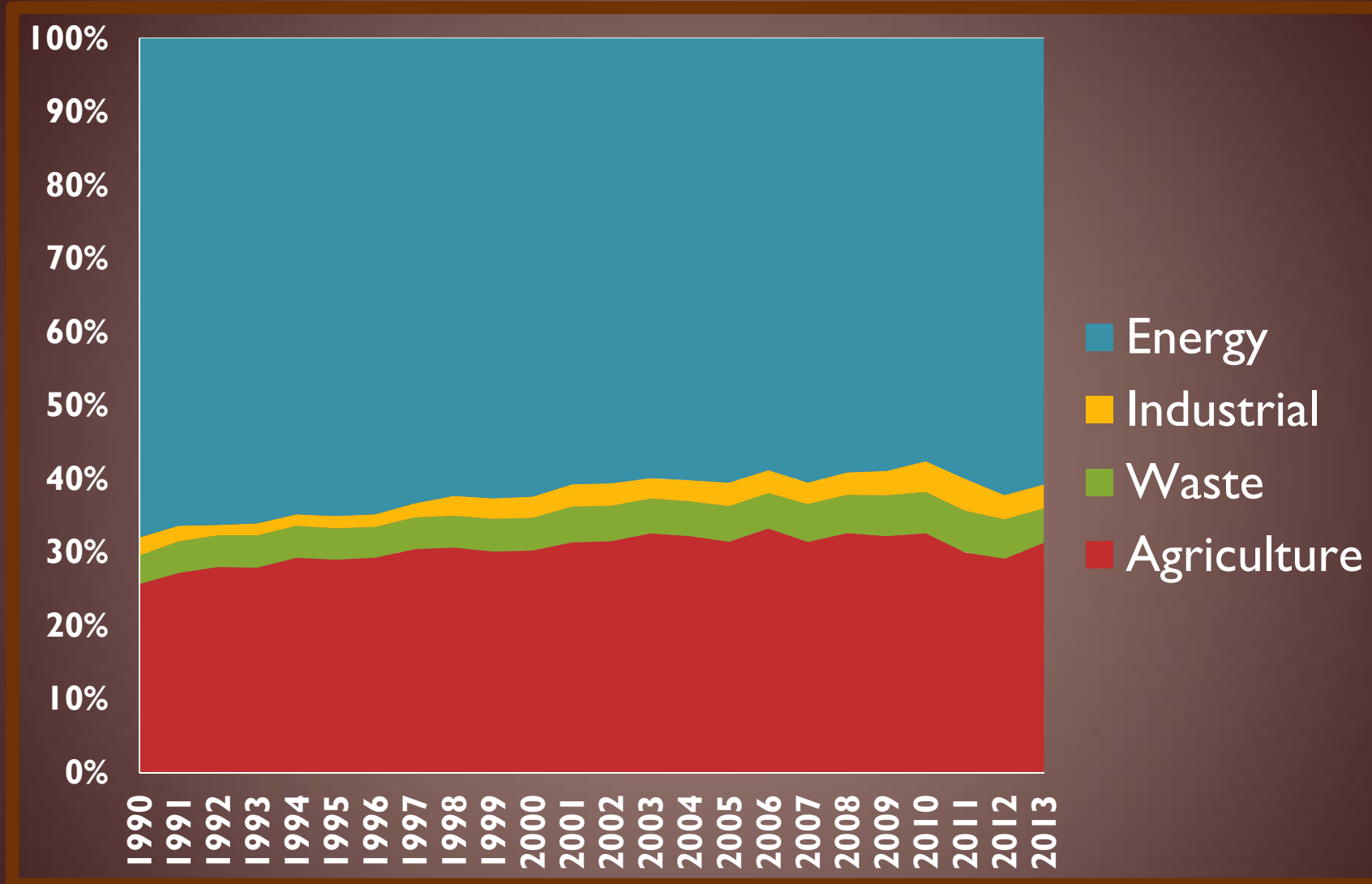
# Agriculture and Climate Change

## Agricultural GHG Emissions



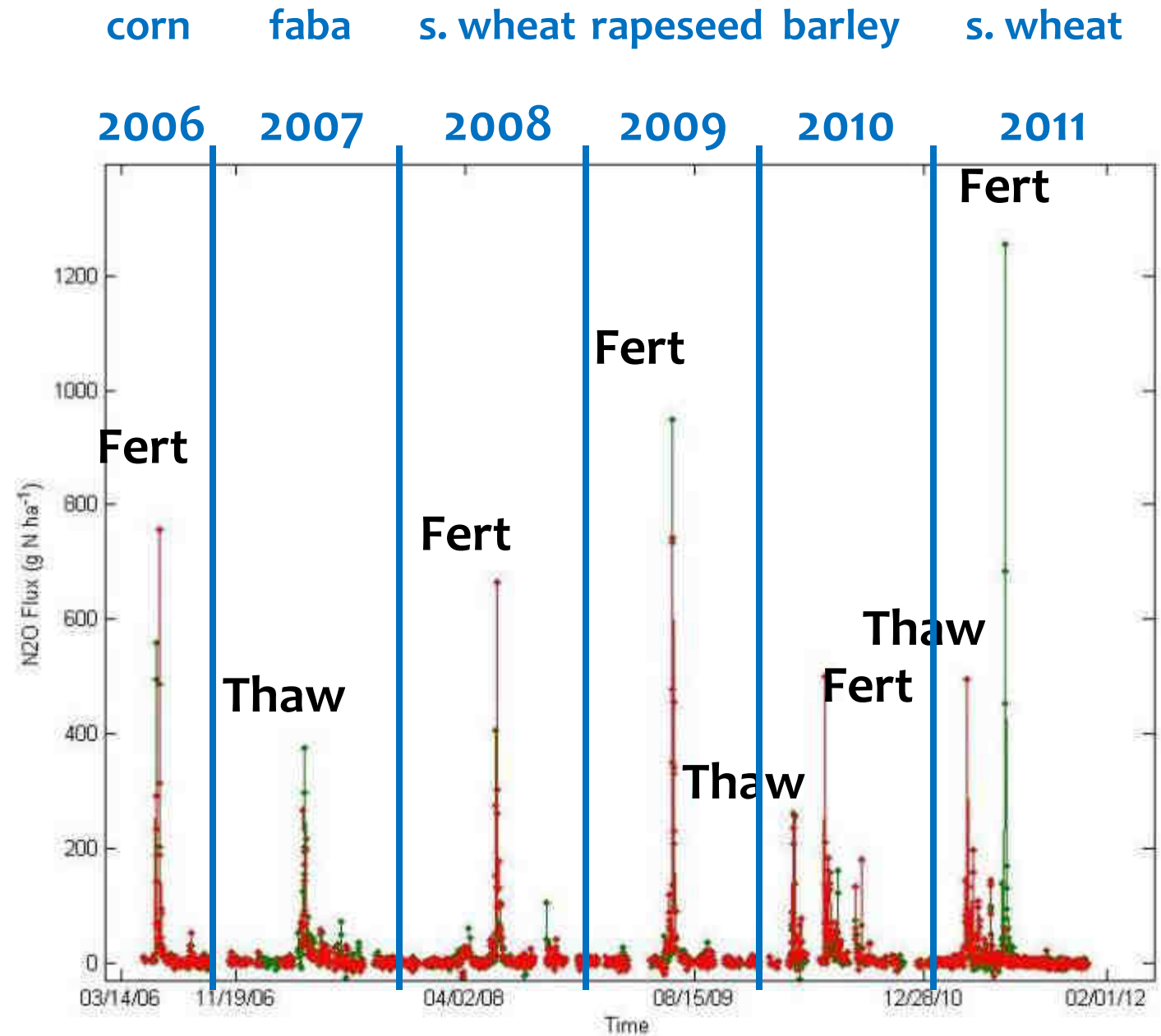
Is this a problem or an opportunity?





**Relative contributions of Manitoba GHG source categories from 1990 to 2013.**

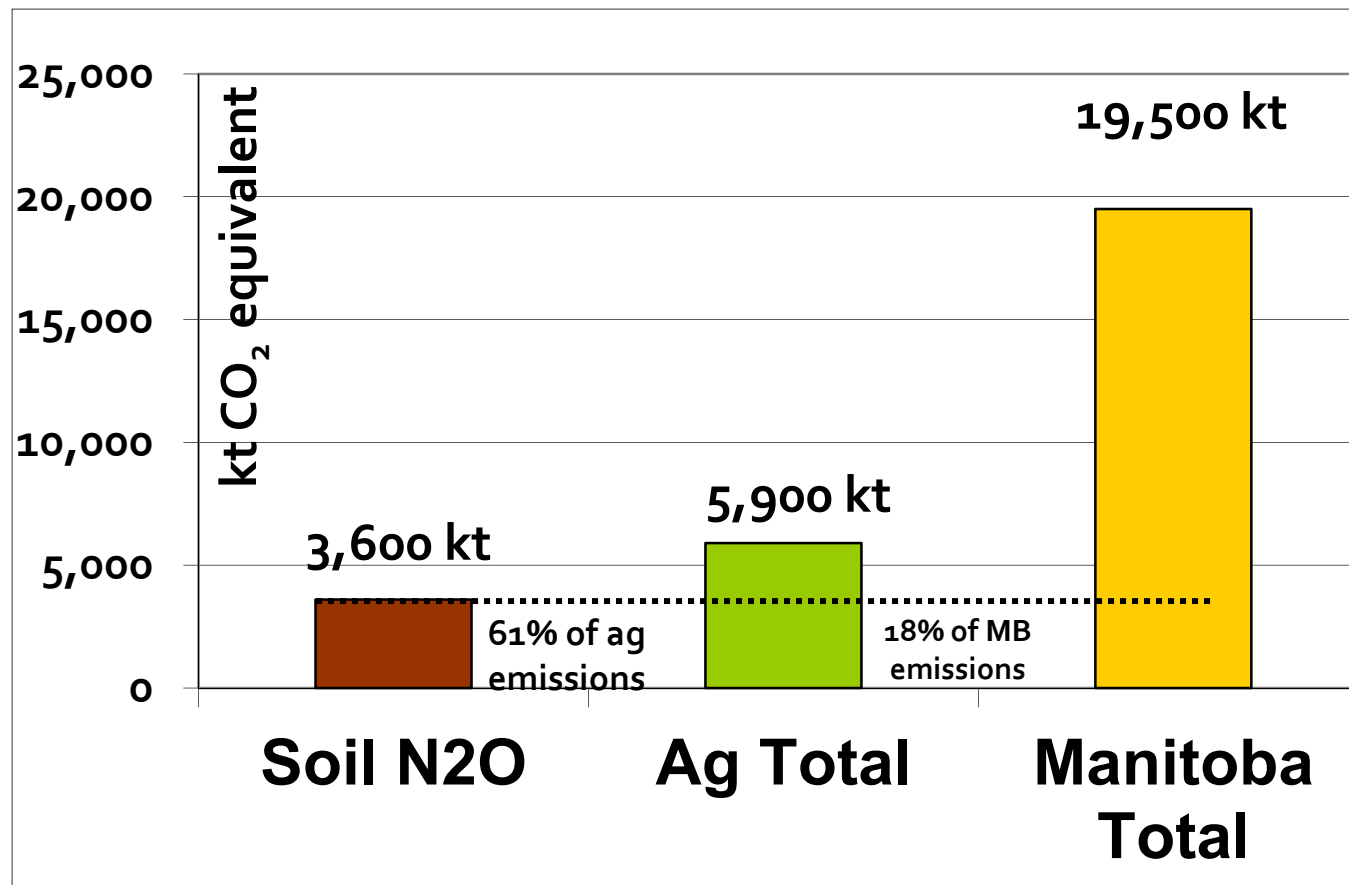
# Adding N Fertilizer Causes N<sub>2</sub>O Emission



Glenn et al. 2012 Ag  
For Met 166-167:41-49

Stewart 2011 MSc  
Hanis PhD in progress

# How much does N<sub>2</sub>O from agricultural soils contribute to GHG emissions?



Source: Environment Canada. National Inventory Report 1990-2011.



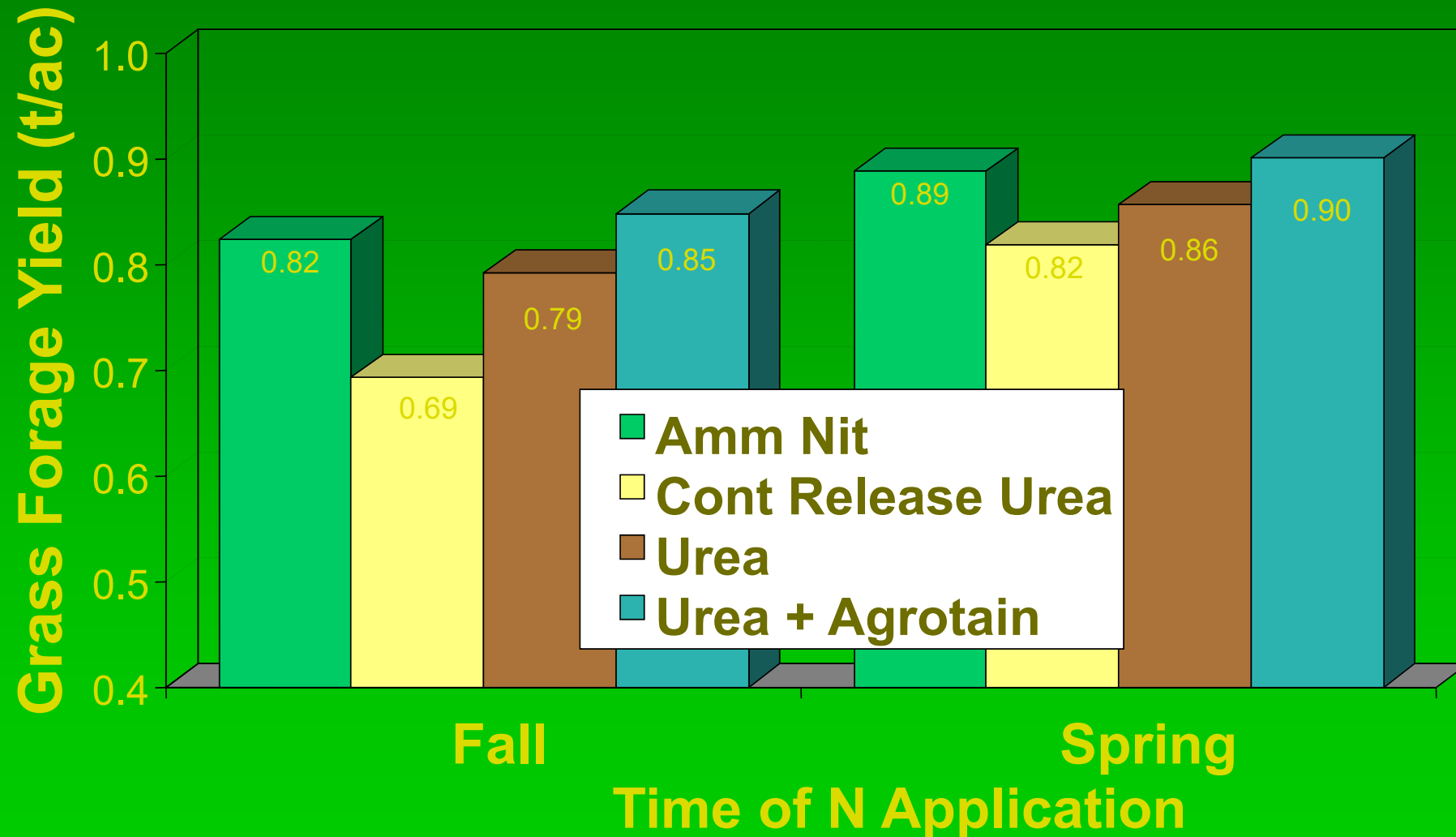
# Synthetic Fertilizer Formulation

- ***Granular urea*** – most prevalent N source
- ***Enhanced Efficiency Fertilizer (EEF)***
  - ***Stabilized N*** – incorporate inhibitors to slow transformation of urea and/or  $\text{NH}_4^+$  (**SUPERU™**)
  - ***Controlled release N*** – release based on soil temperature and moisture (Environmental Smart N, aka **ESN**)



**polymer-coated**

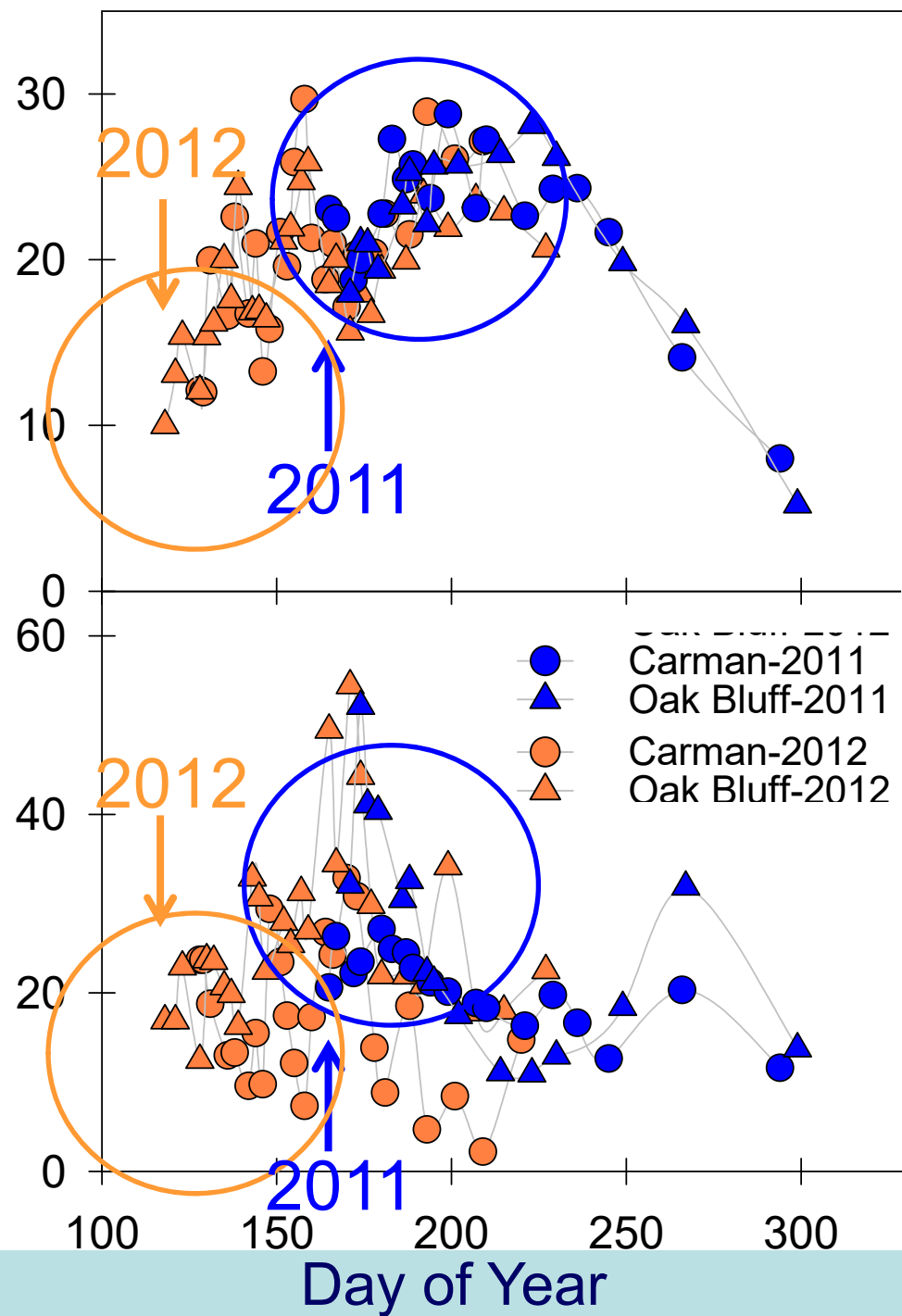
# Performance of Various N Products



Συγγραφέας: Ωεστχο

Soil Temp (°C)

Soil VMC (%)



At fertilizer addition:

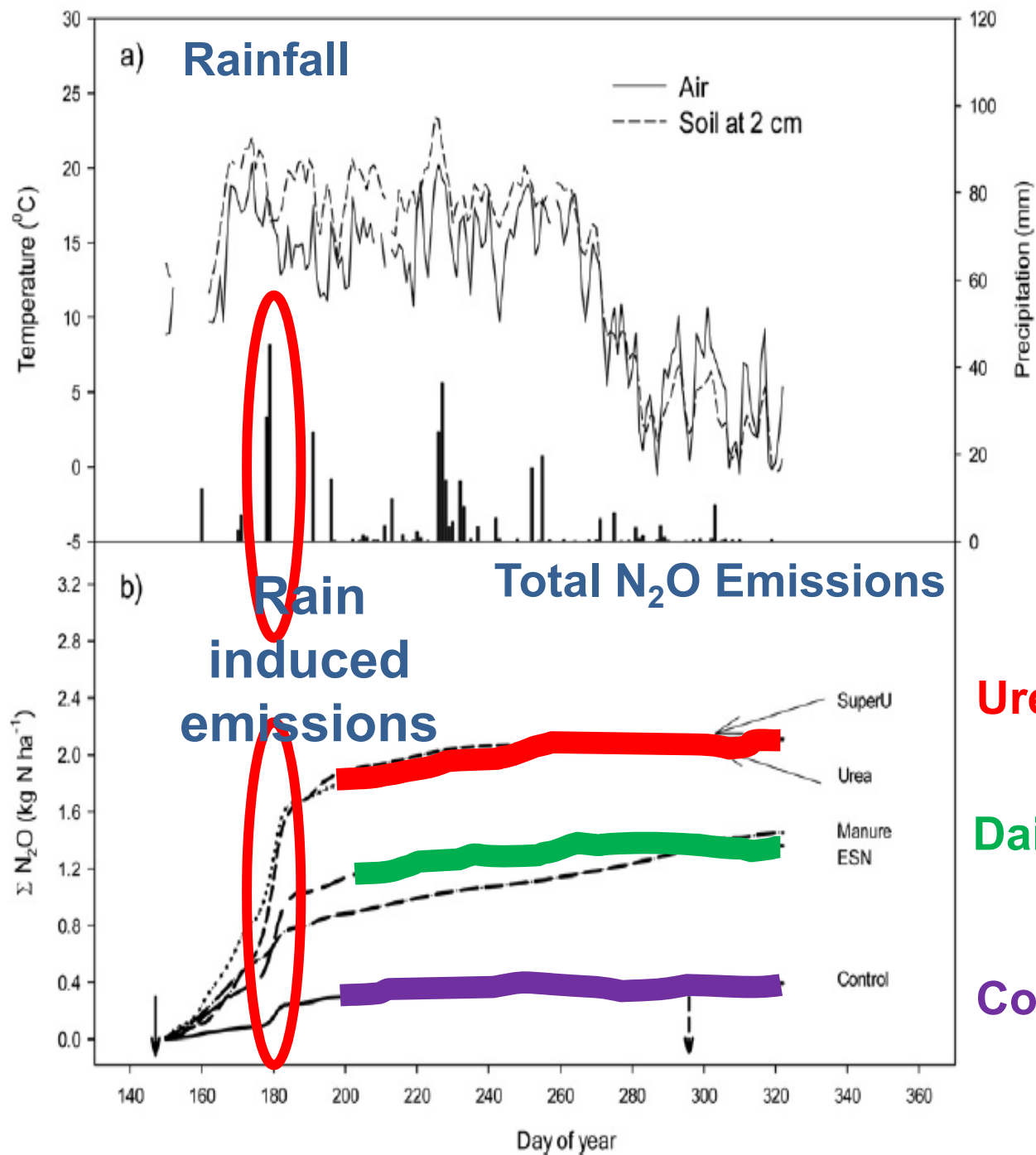
	Temp (°C)		VMC (%)	
	Car	Oak	Car	Oak
2011	~20	~20	~25	~40
2012	~12	~12	~20	~20

High moisture and temp.



More N<sub>2</sub>O production





**Broadcast with  
incorporation**

**N<sub>2</sub>O Emission  
losses  
in 2009  
at Glenlea**

**Urea and SuperU**

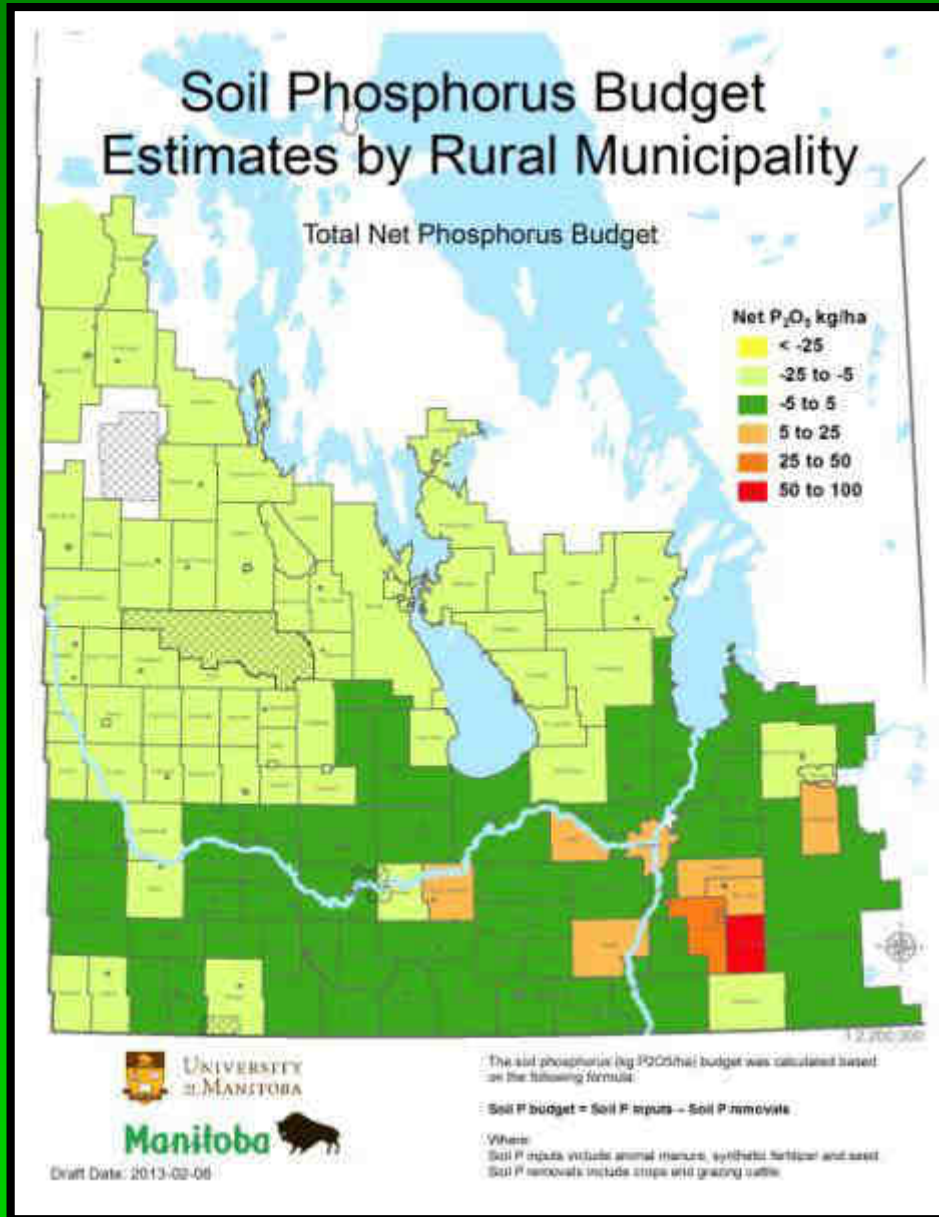
**Dairy Manure and ESN**

**Control – No N**

**Is there too much P in  
Manitoba's soils?**

# Too much phosphorus in Manitoba?

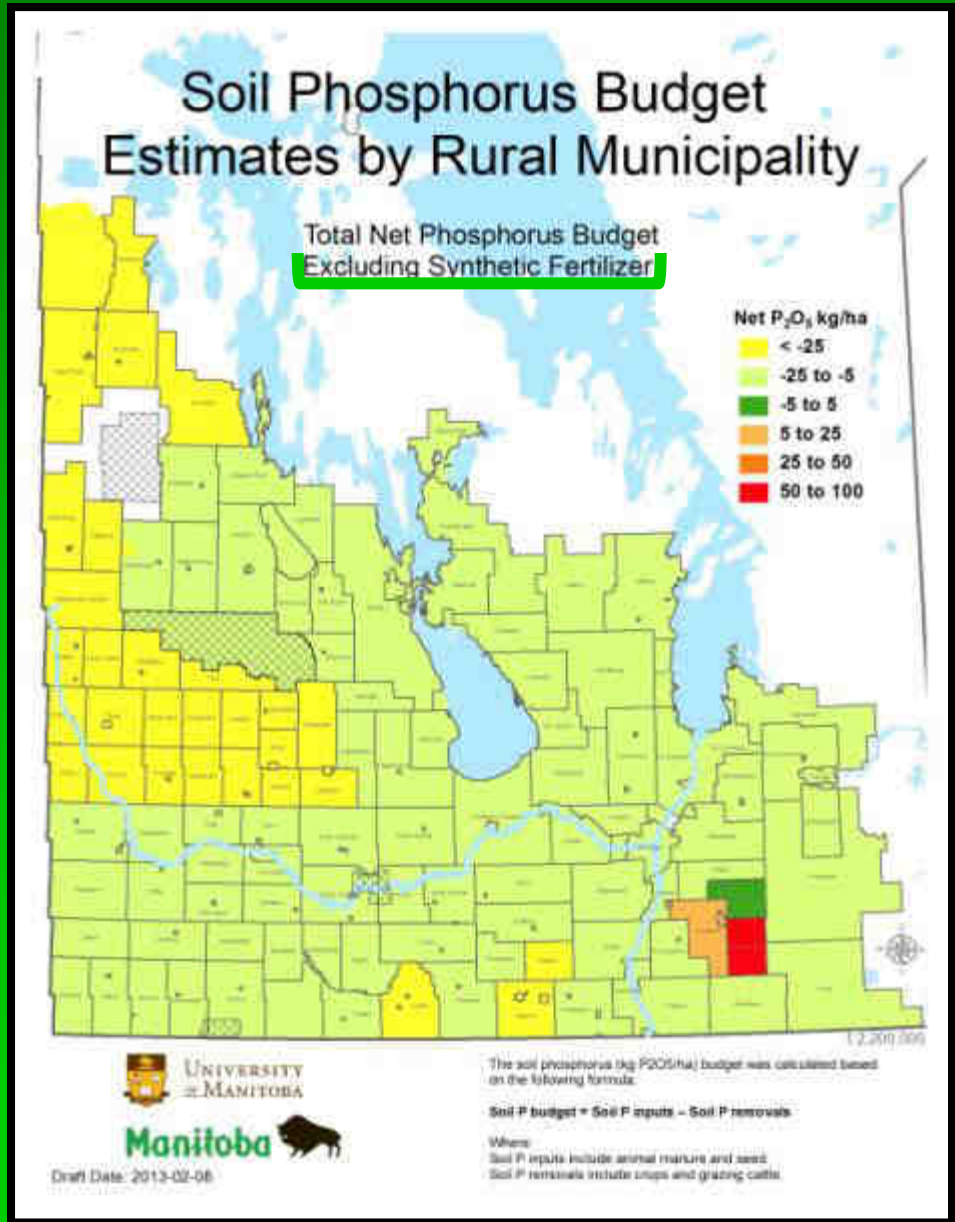
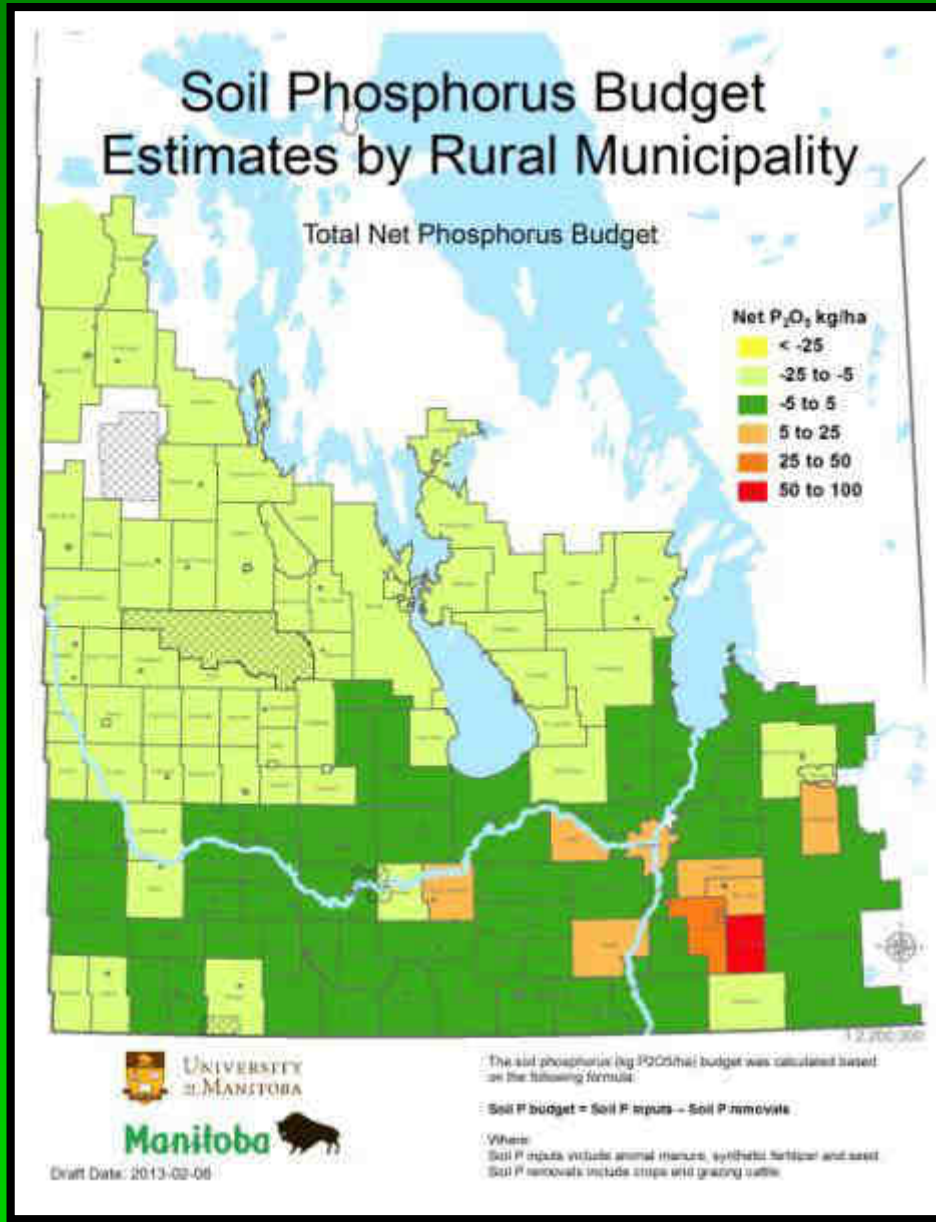
– only in a few places.







# Too much phosphorus in Manitoba?

– only in a few places.





Trouble starts at very  
low concentrations of P:  
20-50 ppb.



Farmers typically  
manage soil P in the  
range of 5-20 ppm.

**RIGHT RATE**



# What nutrient is missing?

- a. Nitrogen
- b. Phosphorus
- c. Potassium
- d. Sulphur



# Forage fertility summary

- ▶ **Yield & Removal**
- ▶ **Soil test**
- ▶ **tissue test**
- ▶ **feed test (?)**

**What's your hay worth?**

**Every ton of alfalfa removes:**

- ▶ 60 lb N (x 53¢/lb = **\$32**)
- ▶ 15 lb P<sub>2</sub>O<sub>5</sub> (x 57¢/lb = **\$9**)
- ▶ 60 lb K<sub>2</sub>O (x 38¢/lb = **\$23**)
- ▶ 6 lb S (x 41¢/lb = **\$2**)
- ▶ N,P,K,S = **\$66**
- ▶ P,K,S = **\$34**

**Fall 2015 pricing**

# How do you know crop is malnourished?

## Suspicion

1. Low yielding
2. Winter kill
3. Weedy
4. Low quality feed
5. Fertility patterns

## Confirmation

1. Does the math add up?
2. Visual symptoms
3. Feed analysis
4. Soil test
5. Test strips



Date Sampled

MOLE NUMBER 44/07/0000

MOLE NUMBER 44/07/0000

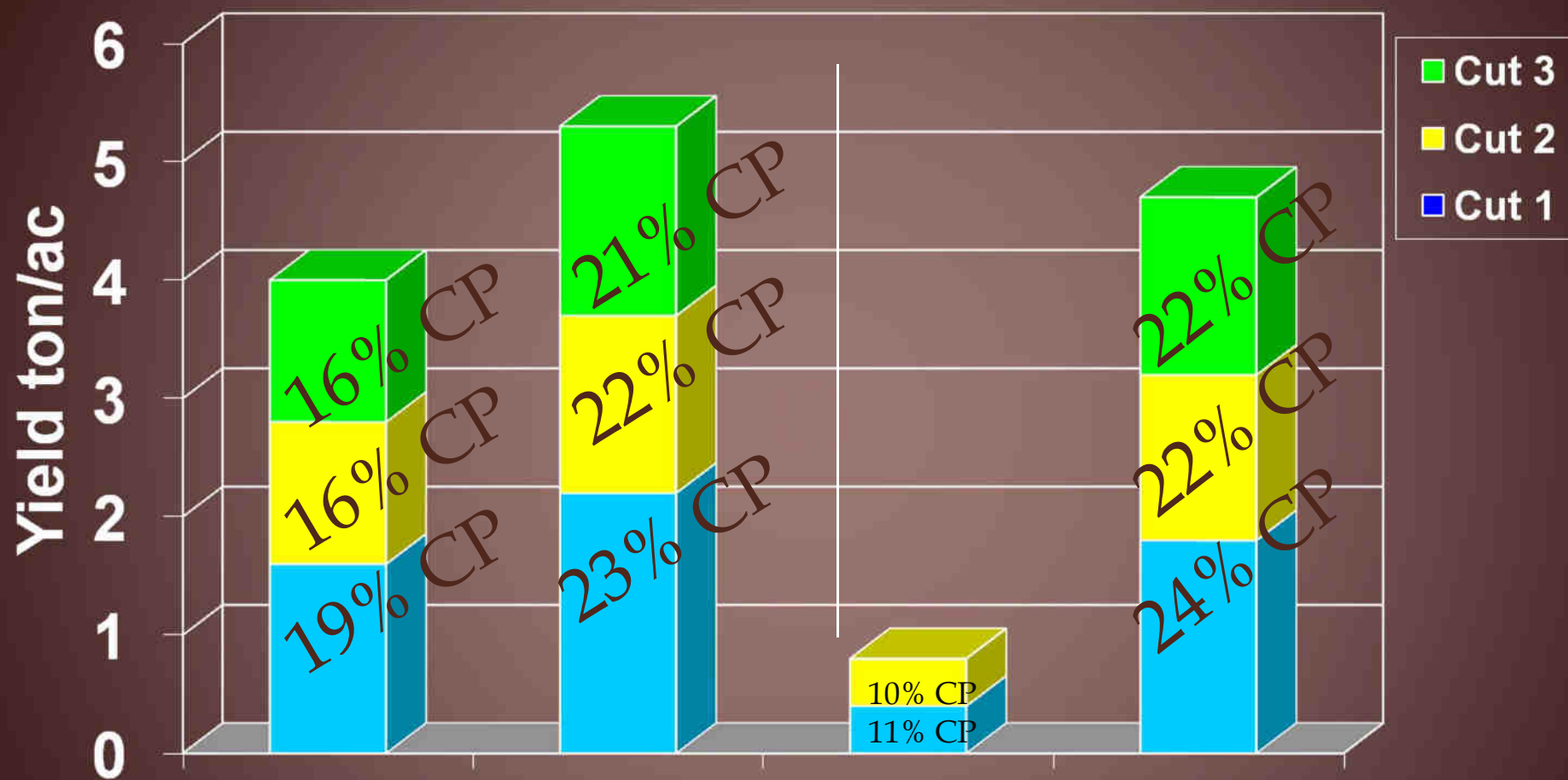
Nutrient In The Soil		Interpretation				1st Crop Choice			2nd Crop Choice			3rd Crop Choice		
		VLW	Low	Med	High									
Nitrate	0-6"	4 lb/ac 12 lb/ac	***			Grass/Pasture								
	6-24"					YIELD GOAL			YIELD GOAL			YIELD GOAL		
	0-24"					1 Tons								
						SUGGESTED GUIDELINES			SUGGESTED GUIDELINES			SUGGESTED GUIDELINES		
						Broadcast								
						LB/ACRE	APPLICATION		LB/ACRE	APPLICATION		LB/ACRE	APPLICATION	
Olsen	3 ppm	*****				N	36		N			N		
Phosphorus						P <sub>2</sub> O <sub>5</sub>	13	Broadcast	P <sub>2</sub> O <sub>5</sub>			P <sub>2</sub> O <sub>5</sub>		
Potassium	91 ppm	*****				K <sub>2</sub> O	12	Broadcast	K <sub>2</sub> O			K <sub>2</sub> O		
						Cl			Cl			Cl		
Chloride						S	10	Broadcast	S			S		
						B			B			B		
Sulfur	0-6" 6-24"	10 lb/ac 72 lb/ac	*****			Zn	0		Zn			Zn		
Boron						Fe			Fe			Fe		
Zinc		0.87 ppm	*****			Mn			Mn			Mn		
Iron						Cu	0		Cu			Cu		
Manganese						Mg			Mg			Mg		
Copper		0.6 ppm	*****			Lime			Lime			Lime		
Magnesium														
Calcium														
Sodium														
Org. Matter		5.2 %	*****			Soil pH	Buffer pH	Cation Exchange Capacity	% Base Saturation (Typical Range)					
Carbonate(COR)									% Ca	% Mg	% K	% Na	% H	
	0-6" 6-24"	0.27 mmho/cm 0.32 mmho/cm	*****			0-6" 8.0 6-24" 8.3								
Soil Salts														

Crop 1: Many crops may respond to a starter application of P & K even on high soil tests. Crop Removal: P2O5 = 12 K2O = 45 AGVISE! Broadcast guidelines will build P & K test levels to the high range over several years.

# How often are forage fields sampled and tested?

- a. Each field annually
- b. Each field every 2-3 years
- c. Each field once
- d. Never

# Alfalfa responds to fertilizer.



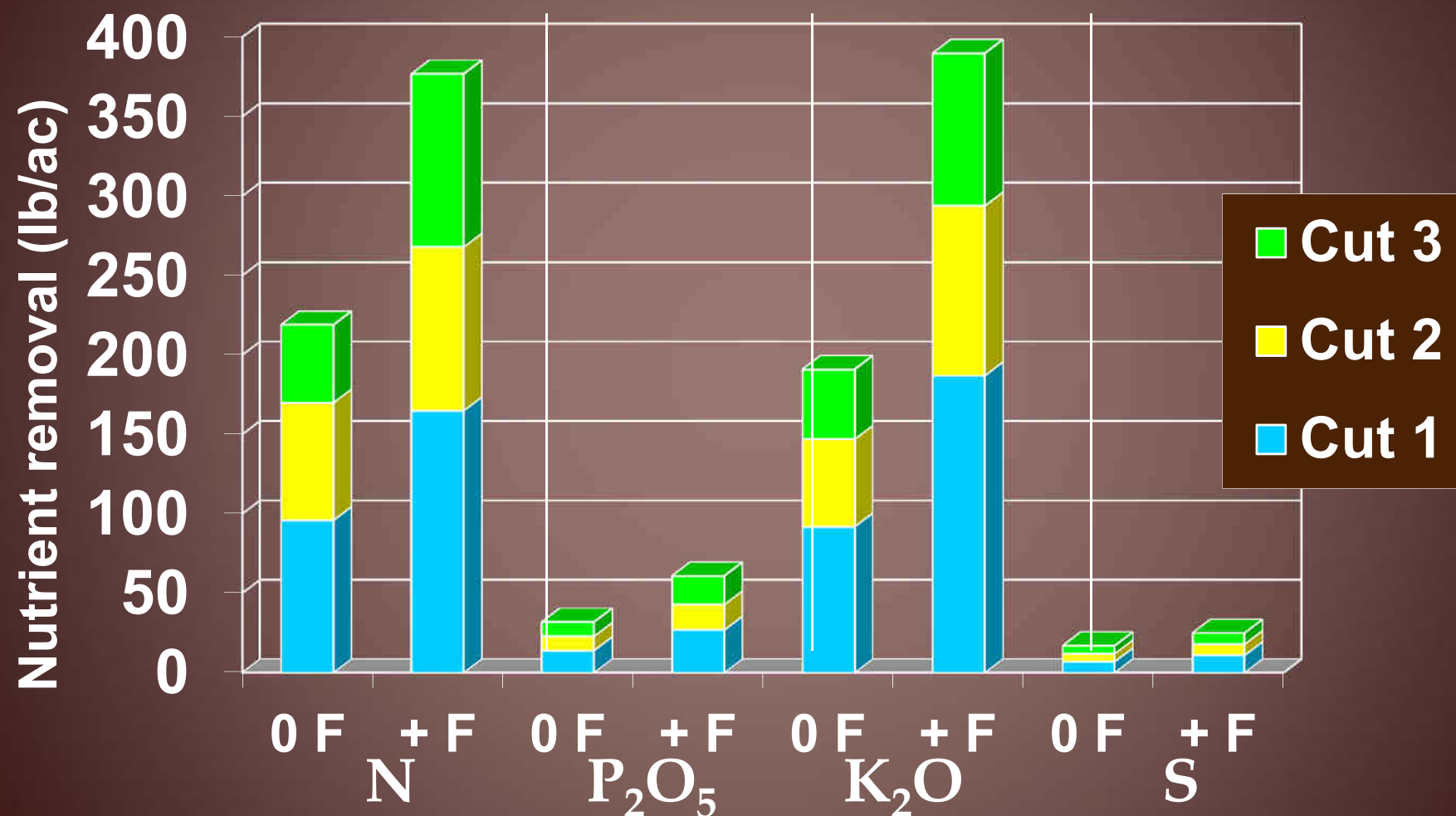
5 yr-ave on clay loam soil  
0 - 54 P<sub>2</sub>O<sub>5</sub> - 27 K<sub>2</sub>O - 27S

5 yr-ave on sandy loam soil  
0 - 54 P<sub>2</sub>O<sub>5</sub> - 107 K<sub>2</sub>O - 27S

Bailey, MB



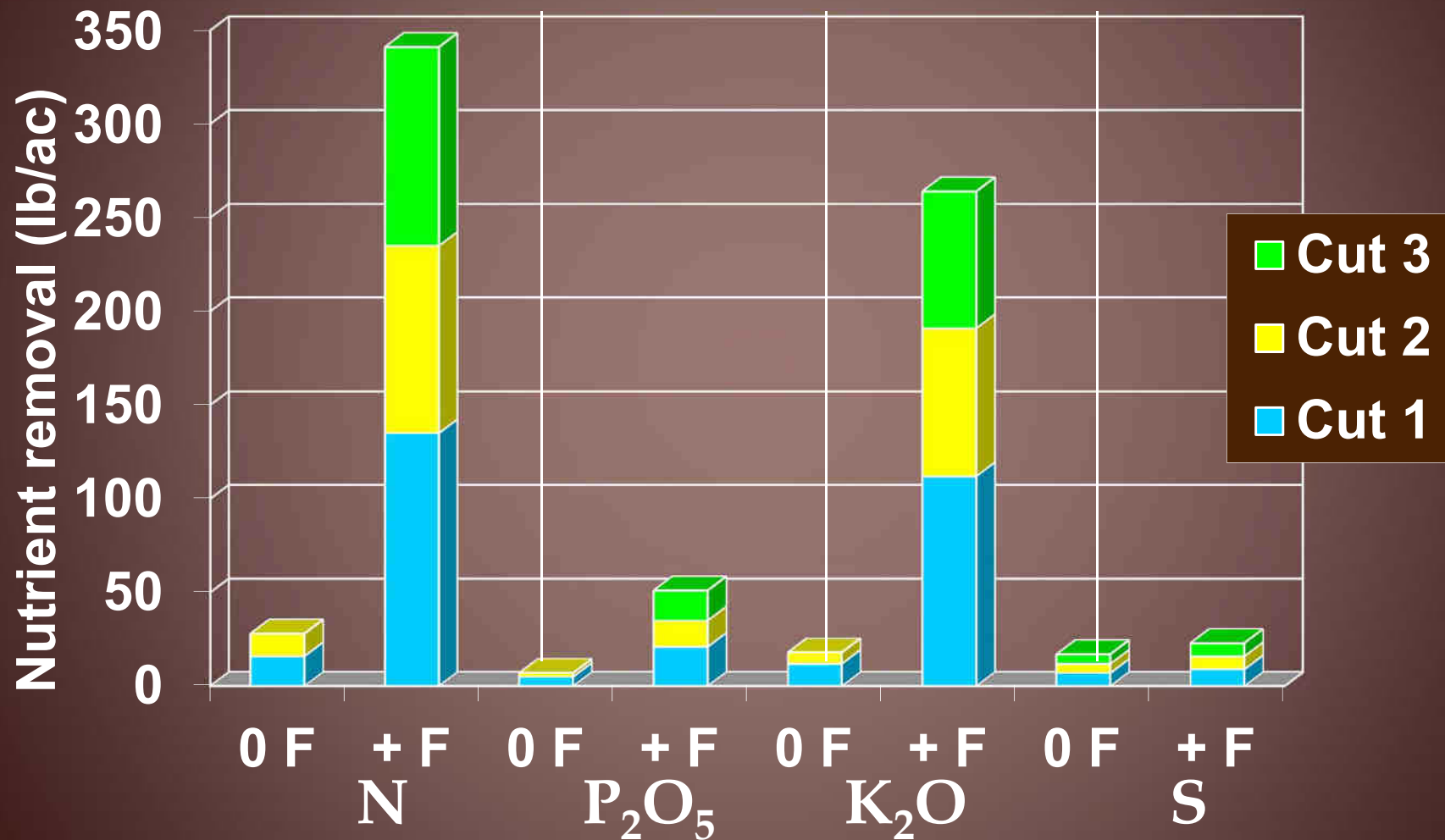
# Nutrient uptake and removal by alfalfa – clay loam soil (4.0 vs 5.3 ton/ac)



5 yr-ave on sandy loam soil (Bailey, MB)

+F = fertilized with 0 - 54 P<sub>2</sub>O<sub>5</sub> - 107 K<sub>2</sub>O - 27S

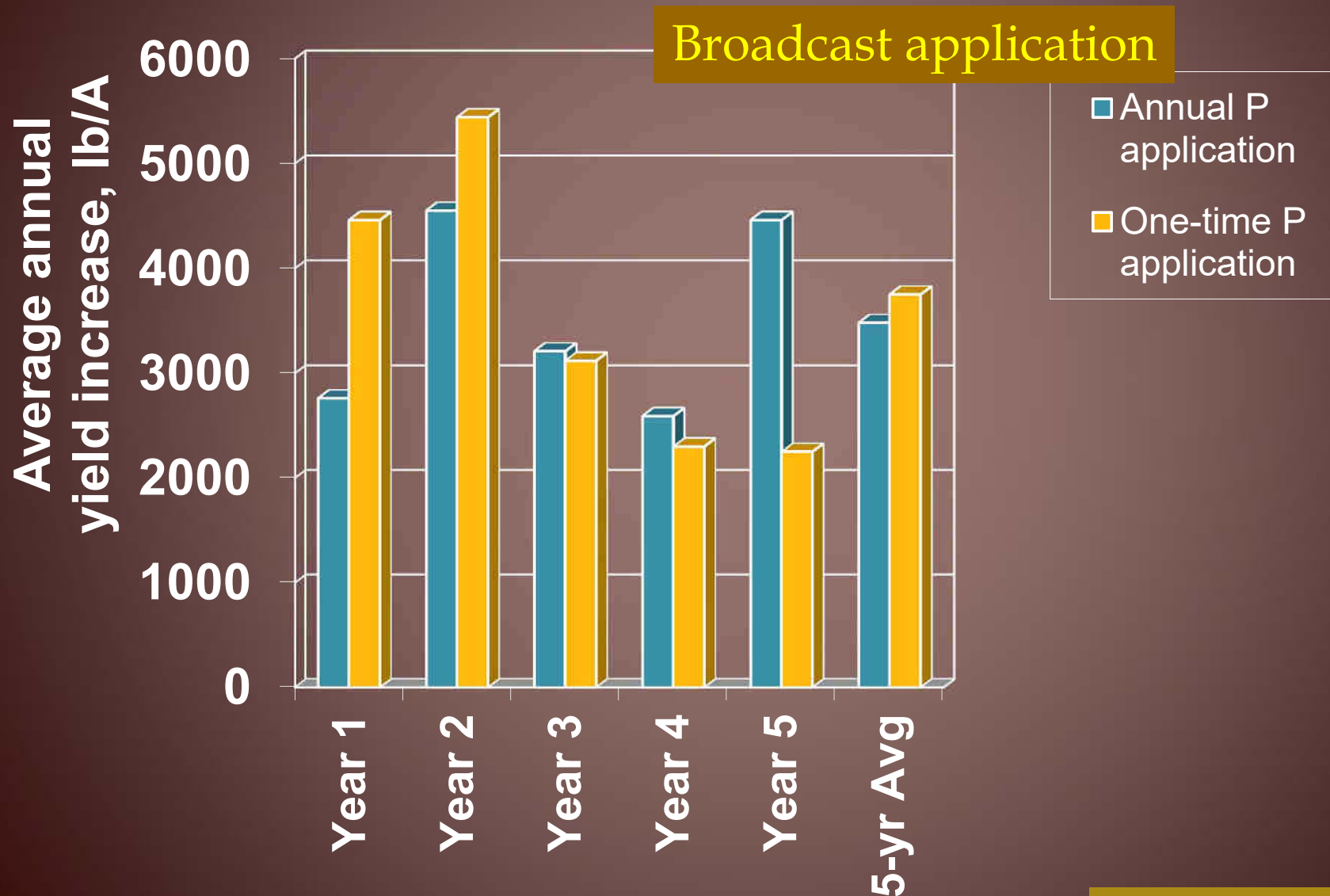
# Nutrient uptake and removal by alfalfa – sandy loam soil (0.8 vs 4.7 ton/ac)



5 yr-ave on sandy loam soil (Bailey, MB)

+F = fertilized with 0 - 54 P<sub>2</sub>O<sub>5</sub> - 107 K<sub>2</sub>O - 27S

# P “dosage” influences yield response in alfalfa (one-time application vs. annual application)





# Fertility Indicator?







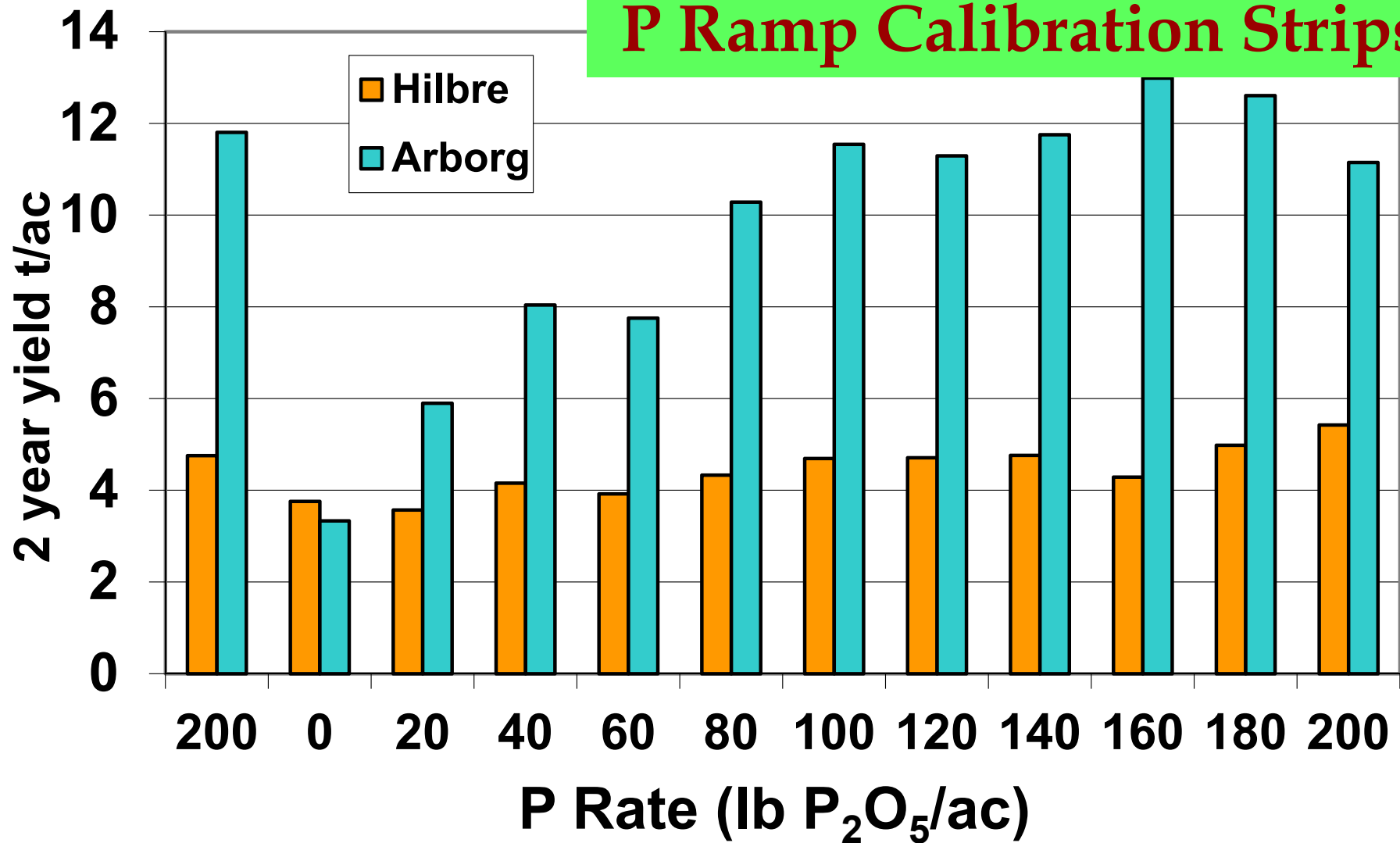


# Fertility Indicator?



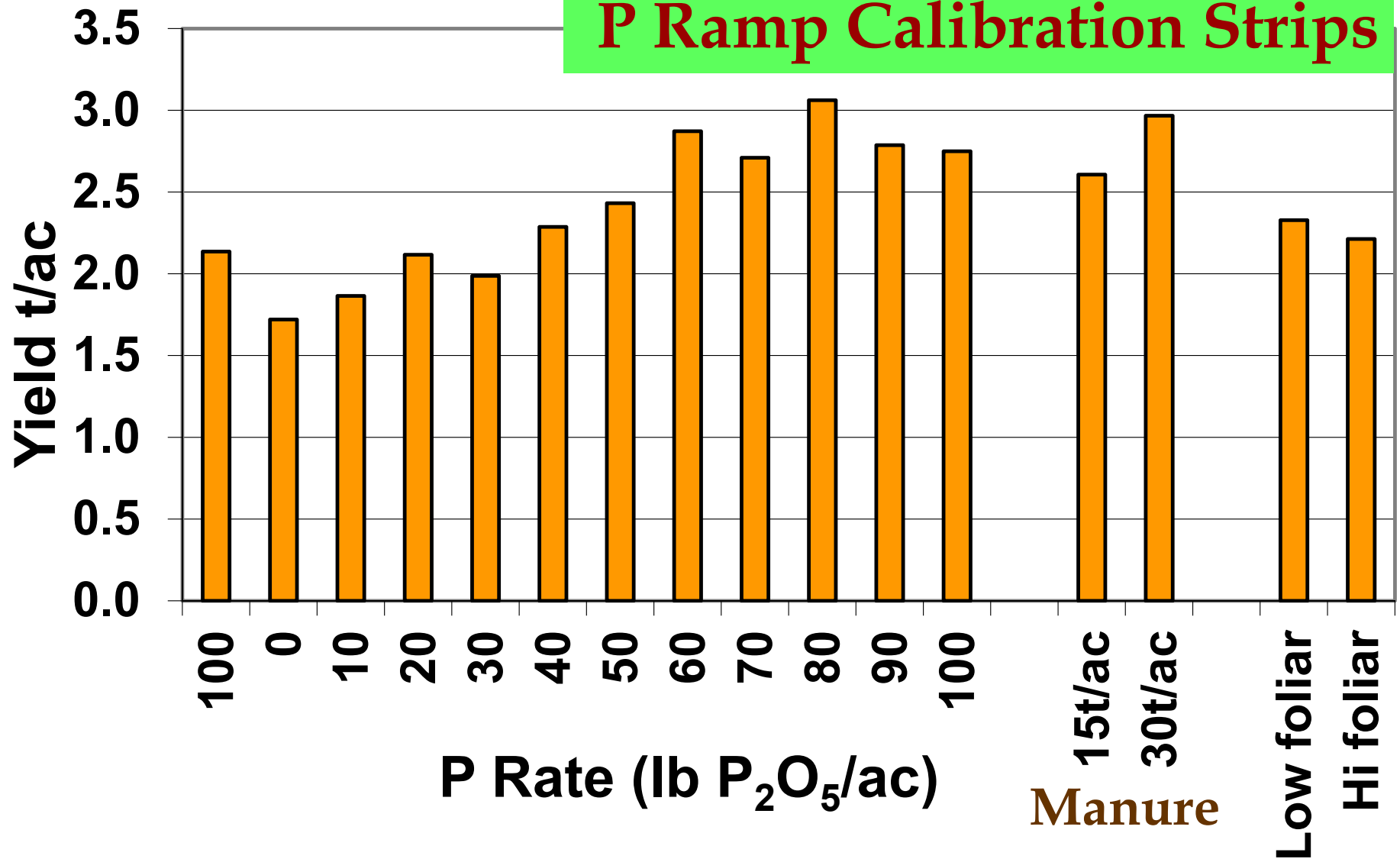


## P Ramp Calibration Strips



Cumulative alfalfa yields in 2009-10 at a responsive and a non-responsive site, following a single fertilization in October 2008.

## P Ramp Calibration Strips



2010 forage yields, averaged across four sites,  
following fertilization in October 2009.

# 200 lb $P_2O_5$ /ac vs 0 (Interlake P Ramps)



Ηεαπψ αλφαιλφα  
χροπ ωιτη λοδγινγ



Πρεδομιναντλψ  
γρασσ, βαρε γρουνδ





200 P<sub>2</sub>O<sub>5</sub>



0 P<sub>2</sub>O<sub>5</sub>



20 P<sub>2</sub>O<sub>5</sub>



40 P<sub>2</sub>O<sub>5</sub>



80 P<sub>2</sub>O<sub>5</sub>



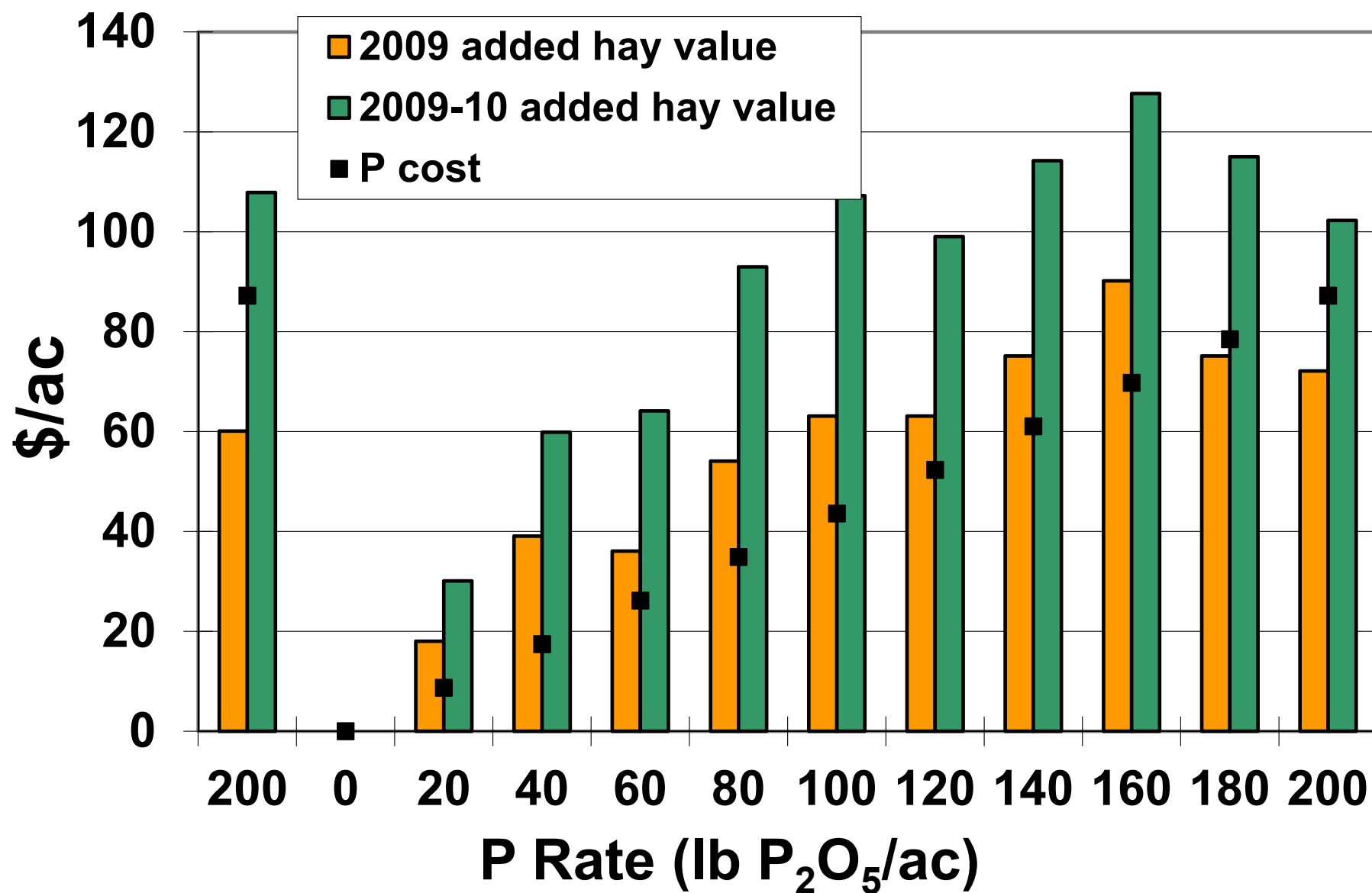
100 P<sub>2</sub>O<sub>5</sub>



140 P<sub>2</sub>O<sub>5</sub>

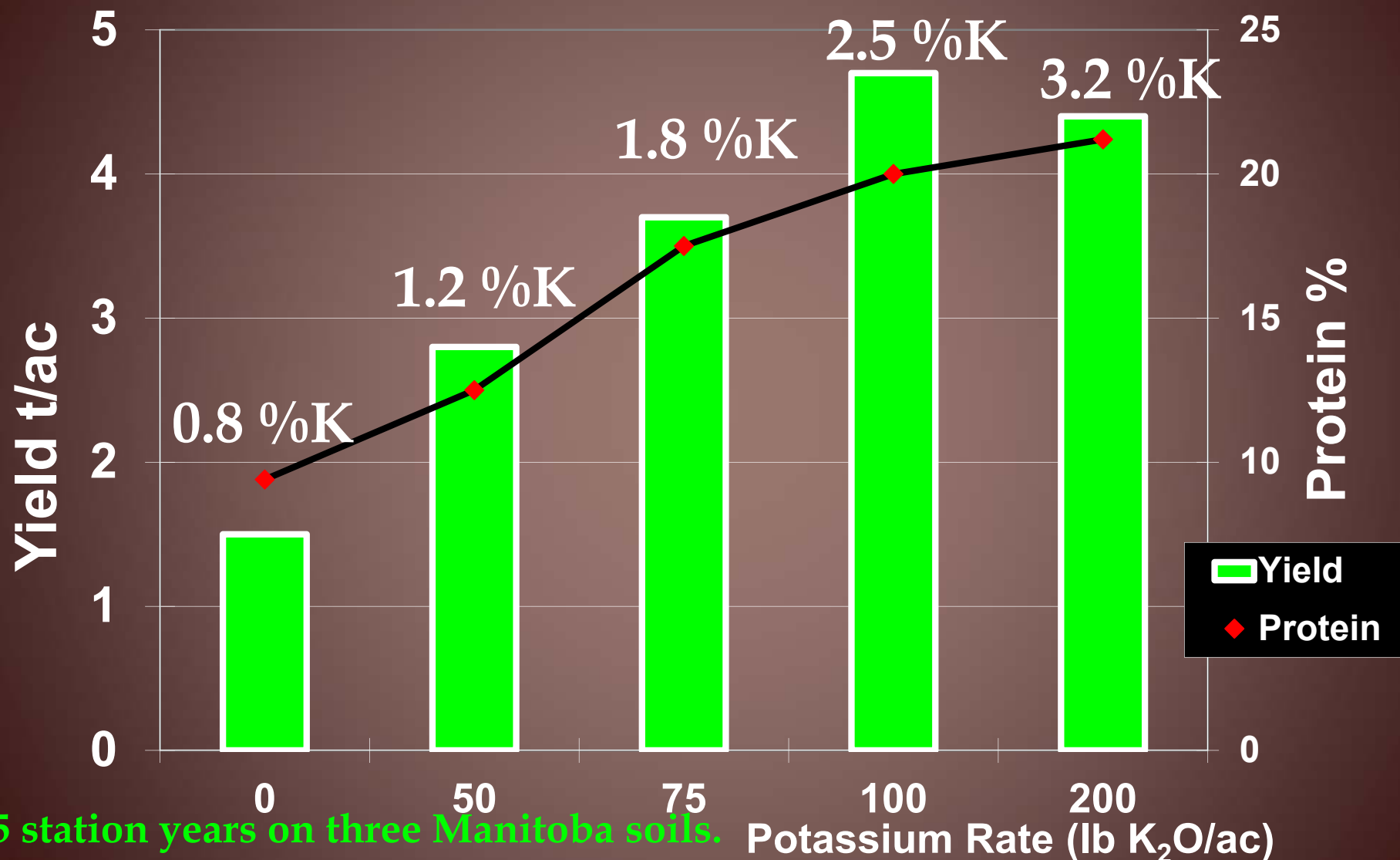


200 P<sub>2</sub>O<sub>5</sub>



Did it pay to fertilize at Arborg? Yes, it did.

# Fertilizing deficient fields with K increases alfalfa yield, protein and K content

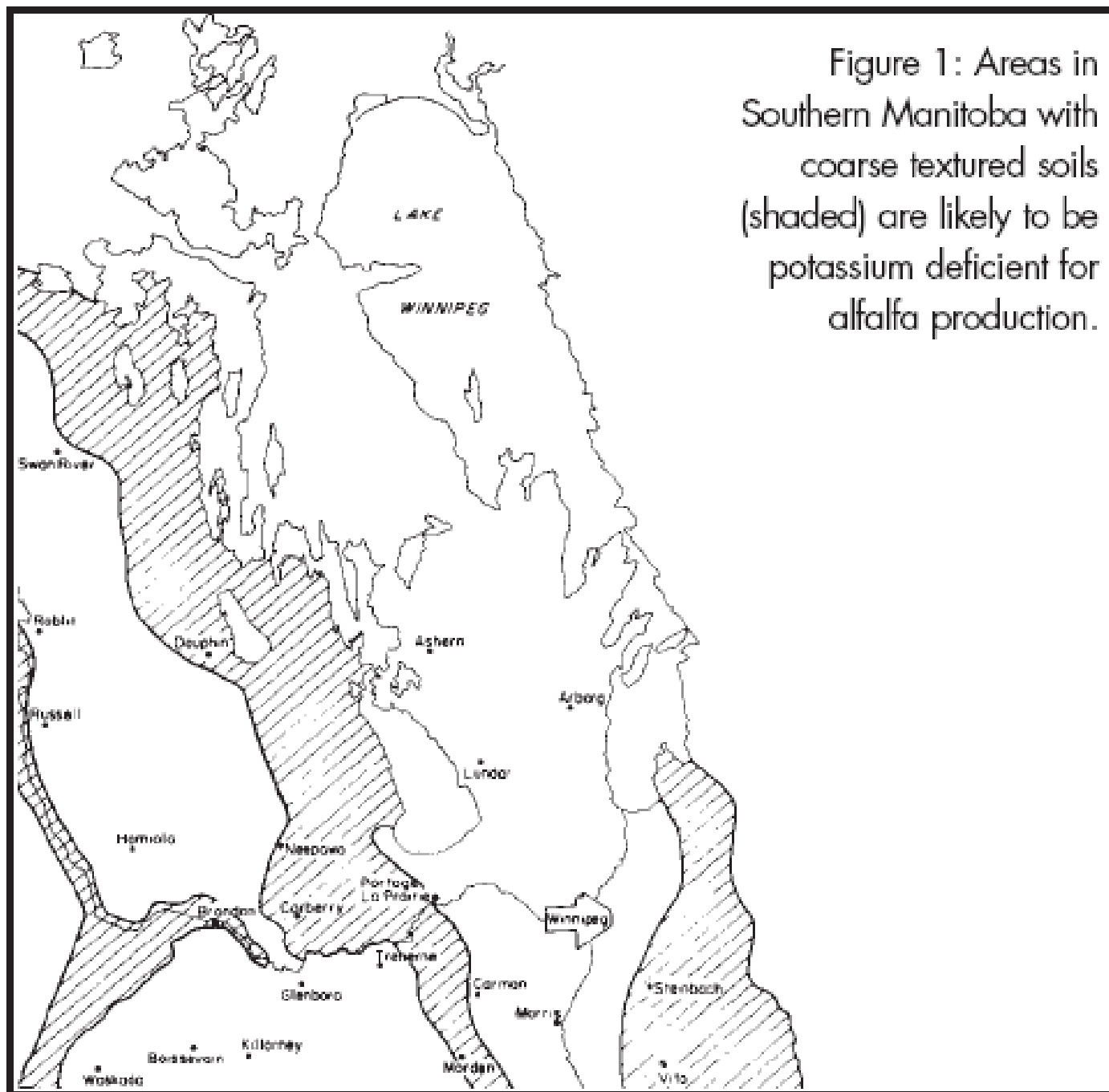


5 station years on three Manitoba soils.

Initial soil K = 14-180 ppm.

Plots fertilized annually with 60 lb P<sub>2</sub>O<sub>5</sub>/ac and 30 lb S/ac.

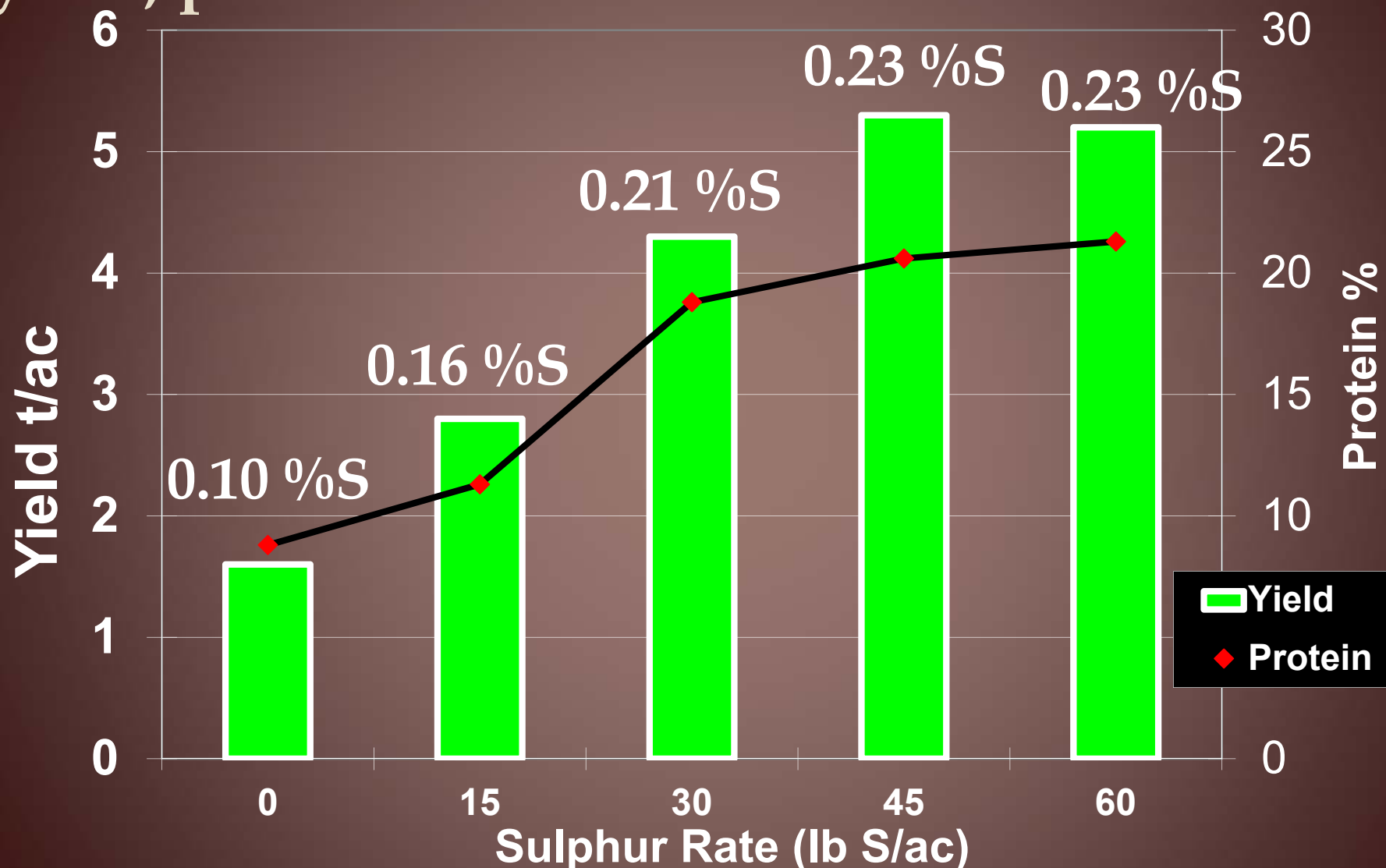




Soil testing will indicate the presence of low K soils.

High yields of forages will deplete soils quicker than other crops and this should be monitored through soil sampling.

# Applying S on deficient soils increases alfalfa yield, protein and S content



Five station years on a Grey Wooded soil in Manitoba.

Initial soil S = 13 lb/ac. Plots fertilized annually with 60 lb  $P_2O_5$ /ac and 30 lb  $K_2O$ /ac.

# MASC Analysis

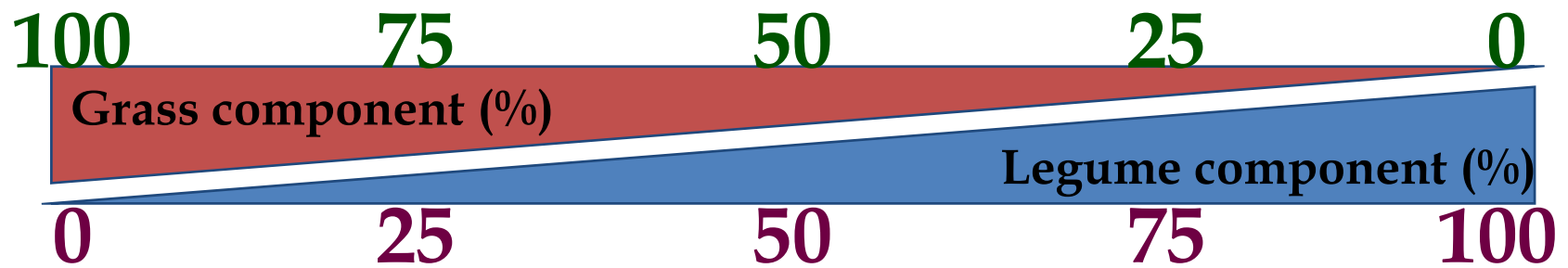
## Risk Area 4 (Brandon), 2010-2014

	ALFALFA		ALFALFA-GRASS		GRASS	
	ACTUAL APPLIED	BALANCE	ACTUAL APPLIED	BALANCE	ACTUAL APPLIED	BALANCE
YIELD ton/ac	2.77		2.36		1.8	
N	13	<b>-148</b>	26	<b>-83</b>	40	<b>-21</b>
P2O5	28	<b>-11</b>	20	<b>-8</b>	19	1
K2O	28	<b>-138</b>	16	<b>-104</b>	30	<b>-47</b>
S	11	<b>-6</b>	9	<b>-3</b>	10	3

Nutrients in lb/ac



# Fertilization Guidelines for Mixed Stands



manage as a  
mixed stand

**P & K - soil test**

**N - N rate for pure grass MINUS (% legume x N rate)**

*Source: Dr. L. Bailey, CDA, Brandon*

# Bale “Grazing”



# What is the right rate?





A large, round haystack is the central focus, covered in a thick layer of snow. The haystack is made of dry, golden-brown straw. The background shows a line of bare trees under a clear blue sky. The ground is also covered in snow.

**Feed or Fertilizer?**



**30 feet between bales**

**48 bales / acre**



25 feet between bales

87 bales / acre





# Corn Grazing





# Swath Grazing



# A forage test tells us:

- N content: > 2.5%
- = CP/6.25 = 3.55%

- P content : > 0.25
- K content: > 2.0

4) 982-8630 FAX  
3) 291-2022 FAX  
3) 438-5522 FAX  
3) 329-9266 FAX  
4) 514-3322 FAX

456275

Producer:  
Sample Description: 2ND CUT ALFALFA  
Client: MB FORAGE COUNCIL  
Address: GREEN GOLD PROJECT  
WINNIPEG, MB  
R3K 0M1

Sender Sample Number: 1

Phone: 889-5699

Fax: 745-2299

	As Received	Dry Result
Moisture %	14.0	0.0
Dry Matter %	86.0	100.0
Crude Protein %	19.1	22.2
Heat Damaged Protein %	0.9	1.1
Available Protein %	19.1	22.2
Soluble Protein %		
Percent Soluble		
Digestible Protein (est.) %	13.1	15.2
Acid Detergent Fiber %	28.4	33.1
Neutral Detergent Fiber %	36.0	41.9
Total Digestible Nutrients (TDN est.) %	51.4	59.8
Net Energy for Lactation Mcal/kg	1.16	1.35
Net Energy for Maintenance Mcal/kg	1.21	1.40
Net Energy for Gain Mcal/kg	0.61	0.70
Digestible Energy Mcal/kg	2.0	2.6
Non-Structural Carbohydrates %	20.8	24.2
Relative Feed Value (RFV)		140.1
Phosphorus (P) %	0.23	0.27
Calcium (Ca) %	1.23	1.43
Potassium (K) %	2.65	3.09
Magnesium (Mg) %	0.24	0.28
Sodium, (Na) %		



<b>Crop</b>	<b>P<sub>2</sub>O<sub>5</sub> Removed (lb/bu or lb/ton)</b>	<b>Example Yield</b>	<b>P<sub>2</sub>O<sub>5</sub> Removed (lb/ac)</b>
<b>Spring Wheat</b>	<b>0.59</b>	<b>40 bu/ac</b>	<b>23 (21-26) *</b>
<b>Oats</b>	<b>0.26</b>	<b>100 bu/ac</b>	<b>26</b>
<b>Canola</b>	<b>1.04</b>	<b>35 bu/ac</b>	<b>41</b>
<b>Flax</b>	<b>0.65</b>	<b>24 bu/ac</b>	<b>15</b>
<b>Barley grain</b>	<b>0.42</b>	<b>80 bu/ac</b>	<b>34</b>
<b>Barley silage</b>	<b>11.8</b>	<b>4.5 tons/ac</b>	<b>53</b>
<b>Corn grain</b>	<b>0.44</b>	<b>100 bu/ac</b>	<b>44 (39-48)</b>
<b>Corn silage</b>	<b>12.7</b>	<b>6 tons/ac</b>	<b>63</b>

**\*NOTE: these values are the mid-points of ranges**

<b>Crop</b>	<b>P<sub>2</sub>O<sub>5</sub> Removed (lb/bu or lb/ton)</b>	<b>Example Yield</b>	<b>P<sub>2</sub>O<sub>5</sub> Removed (lb/ac)</b>
<b>Sunflower</b>	<b>0.32</b>	<b>50 bu/ac</b>	<b>16*</b>
<b>Edible beans</b>	<b>0.014</b>	<b>1,800 lb/ac</b>	<b>25</b>
<b>Soybeans</b>	<b>0.84</b>	<b>35 bu/ac</b>	<b>29</b>
<b>Peas</b>	<b>0.7</b>	<b>50 bu/ac</b>	<b>35</b>
<b>Potatoes</b>	<b>1.85</b>	<b>20 tons/ac</b>	<b>37</b>
<b>Alfalfa hay</b>	<b>13.8</b>	<b>5 tons/ac</b>	<b>69</b>
<b>Grass hay</b>	<b>10.0</b>	<b>3 tons/ac</b>	<b>30</b>

**\* NOTE: these values are the mid-points of ranges**

# Manitoba Fertilizer Recommendations based on soil tests

Appendix Table 17. Phosphorus recommendations for field crops based on soil test levels and placement<sup>28</sup>.

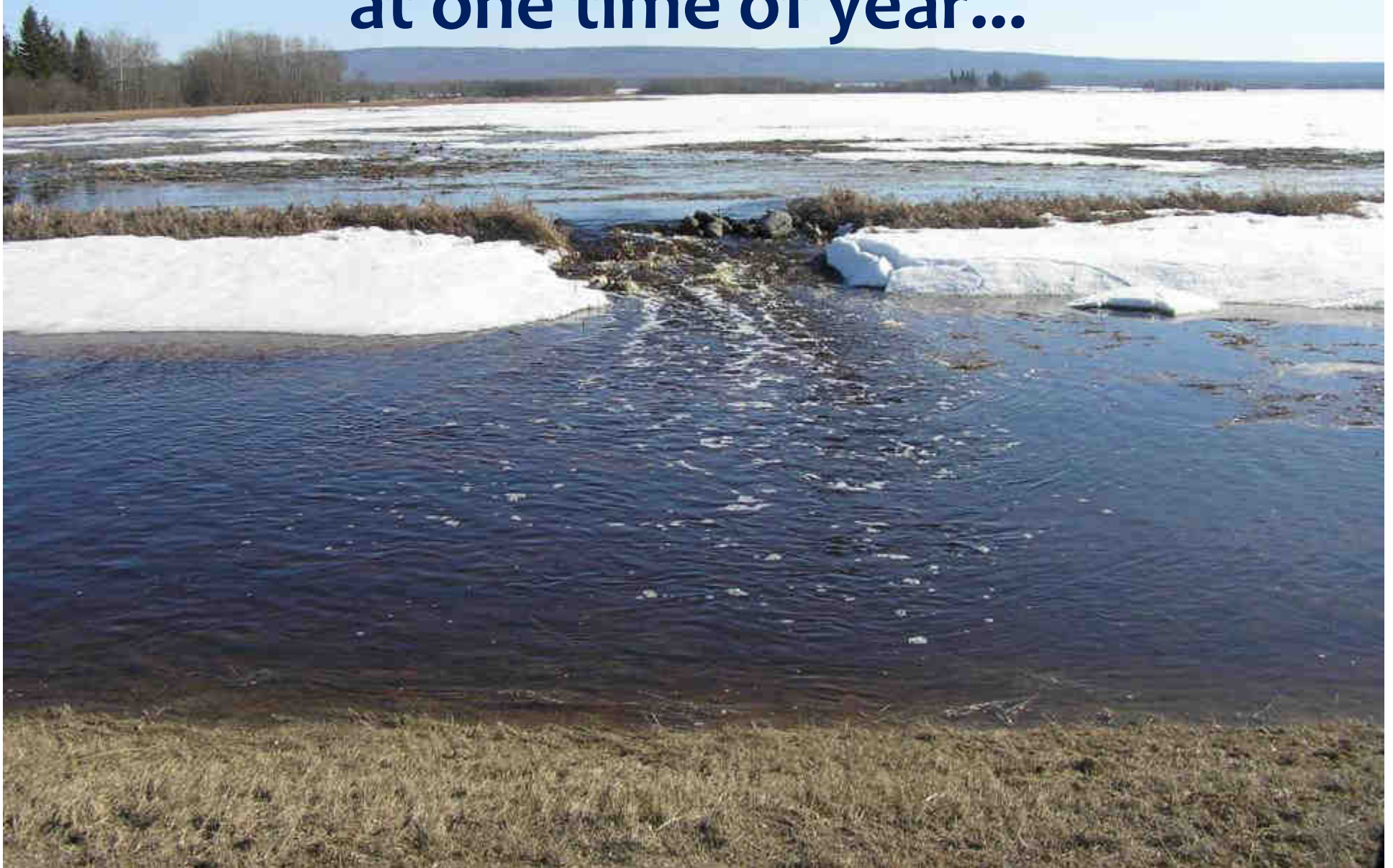
FERTILIZER PHOSPHATE (P <sub>2</sub> O <sub>5</sub> ) RECOMMENDED (lb/ac)																
Soil Phosphorus (sodium bicarbonate or Olsen P test)			Cereal	Corn Sunflower	Canola Mustard Flax		Buckwheat Fababeans		Potatoes		Peas Lentils Field beans <sup>1</sup> Soybeans <sup>1</sup>		Legume forages		Perennial grass forages	
ppm	lb/ac	Rating	S <sup>1</sup>	Sb <sup>2</sup>	B <sup>3</sup>	S <sup>1</sup>	B <sup>3</sup>	S <sup>1</sup>	B <sup>3</sup>	PP <sup>4</sup>	B <sup>3</sup>	S <sup>1</sup>	seeding PP <sup>5</sup>	Est. stand BT <sup>6</sup>	seeding PP <sup>5</sup>	Est. stand BT <sup>6</sup>
0	0	VL	40	40	40	20	40	20	55	110	40	20	75	55	45	30
5	5	VL	40	40	40	20	40	20	55	110	40	20	75	55	45	30
5	10	L	40	40	40	20	40	20	50	100	40	15	75	55	45	30
10	15	L	30	30	30	20	30	20	45	90	30	10	60	40	30	20
10	20	M	30	30	30	20	30	20	45	90	30	10	60	40	30	20
	25	M	20	20	20	20	20	20	40	80	20	10	50	35	20	15

For very low P soil = P removal of a 3-4 t/ac crop  
 For medium P test = P removal of a 2-3 t/ac crop  
 For high P test = P removal of <2 t/ac crop



**RIGHT TIME**

**One runoff mechanism  
at one time of year...**



**The other one at other times...**





## Current Radar

Region: [Pan & Zoom](#)[Stop Animation](#)**Toggle National and Regional Views**

Click the blue-button above to toggle between National/World and Regional views. View persists until toggle back.  
For adding explicit book-marks to directly access preferred weather maps, [click here to visit our FAQ page](#).

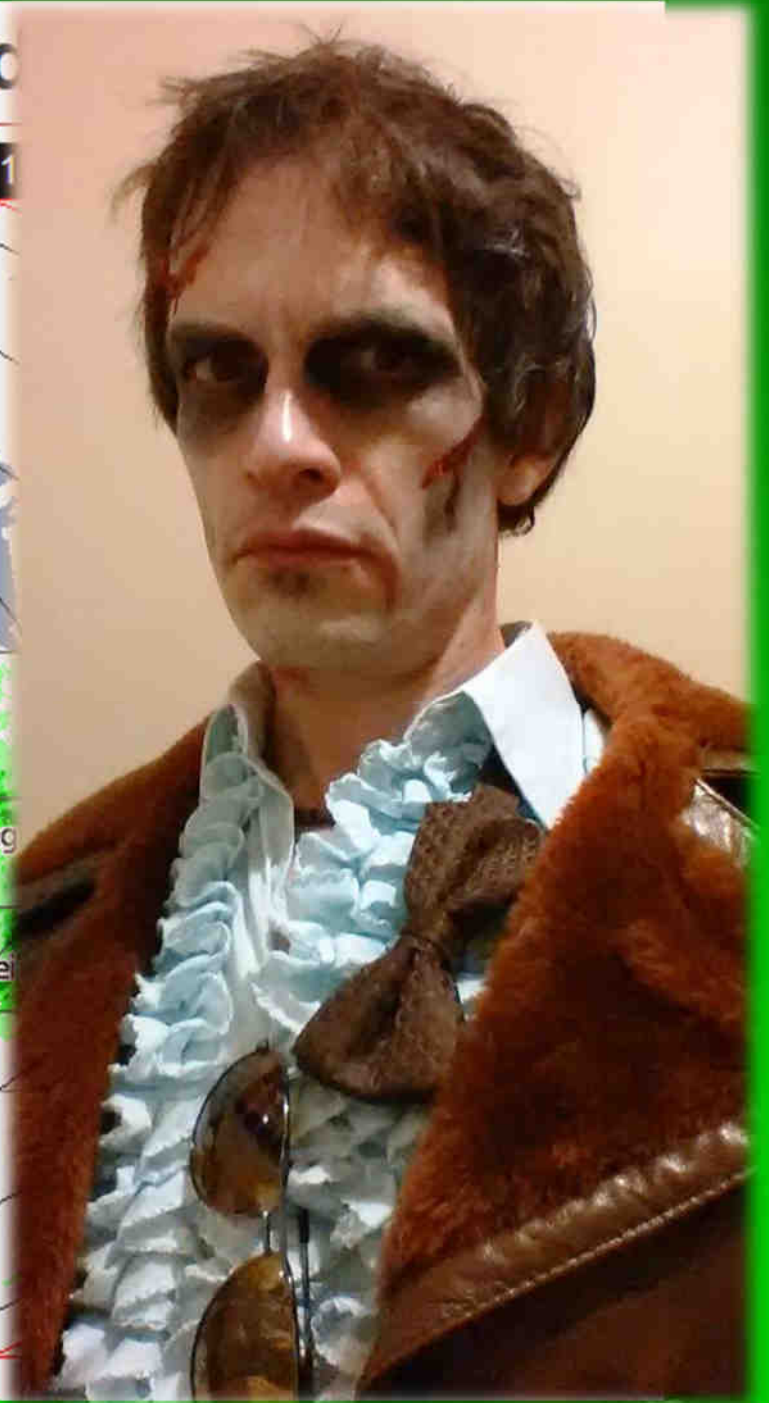
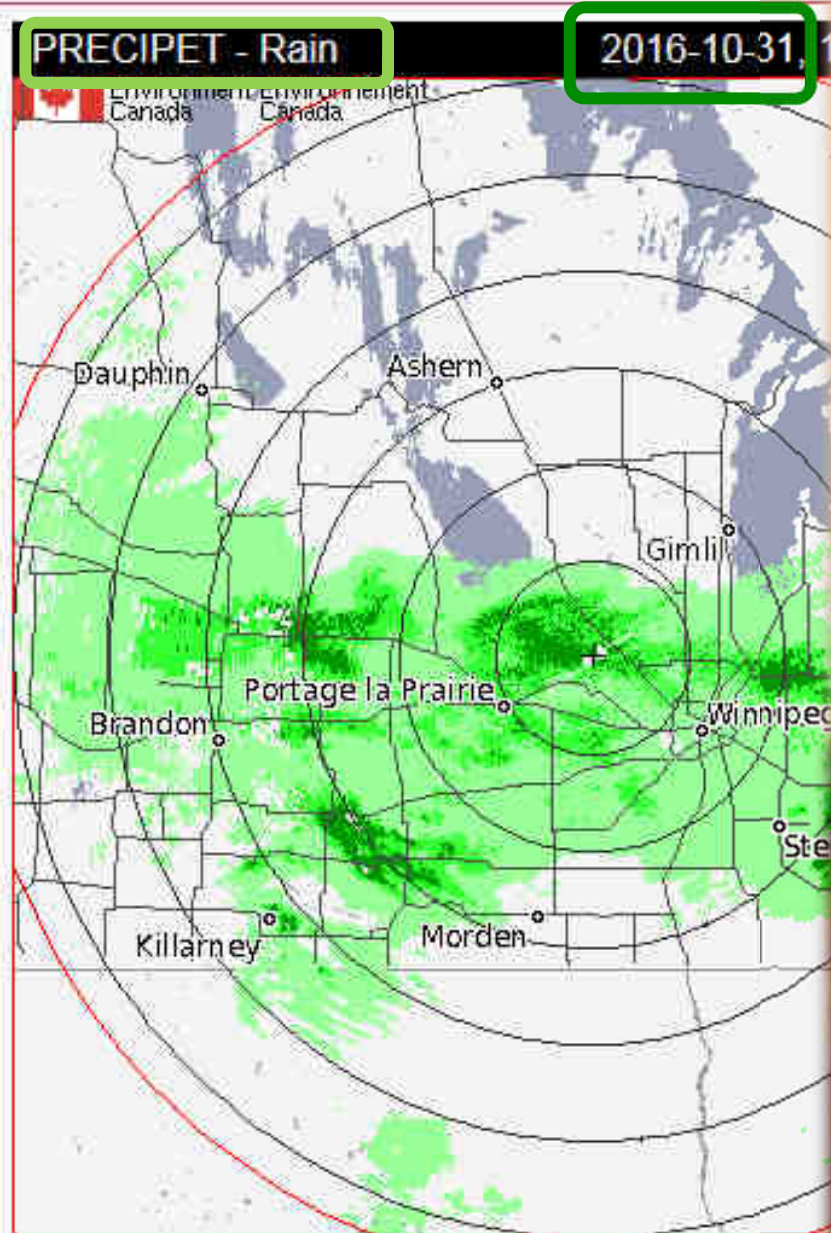
14:15 31-Oct-2016 UTC (10:15 AM ET 31-Oct-2016)

WSI<sup>®</sup>

Light Rain Heavy Light Ice Heavy Light Snow Heavy



# Weather Radar - Woodland



Animation



**Water erosion does occur.**





**Topography can be a factor.**





# What is the practice?

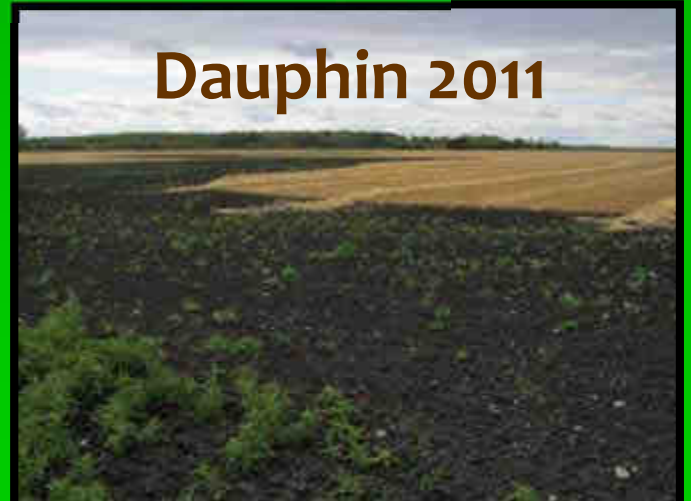


## Is it higher or lower risk?

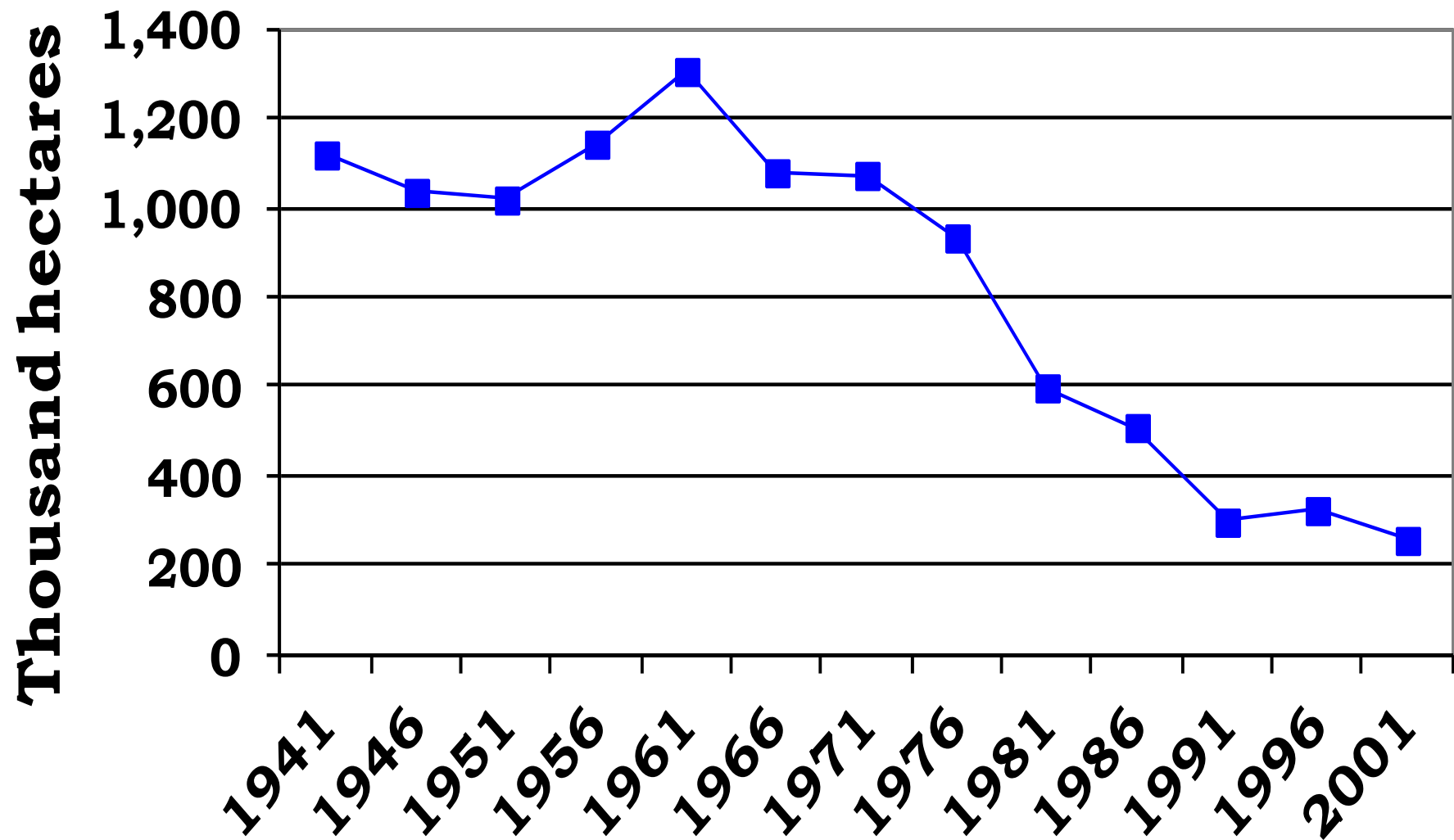
Treherne 2011



Dauphin 2011



## Declining area of fallowed land in Manitoba



**Stats Canada data through 2006**



**More typical over more acres?**

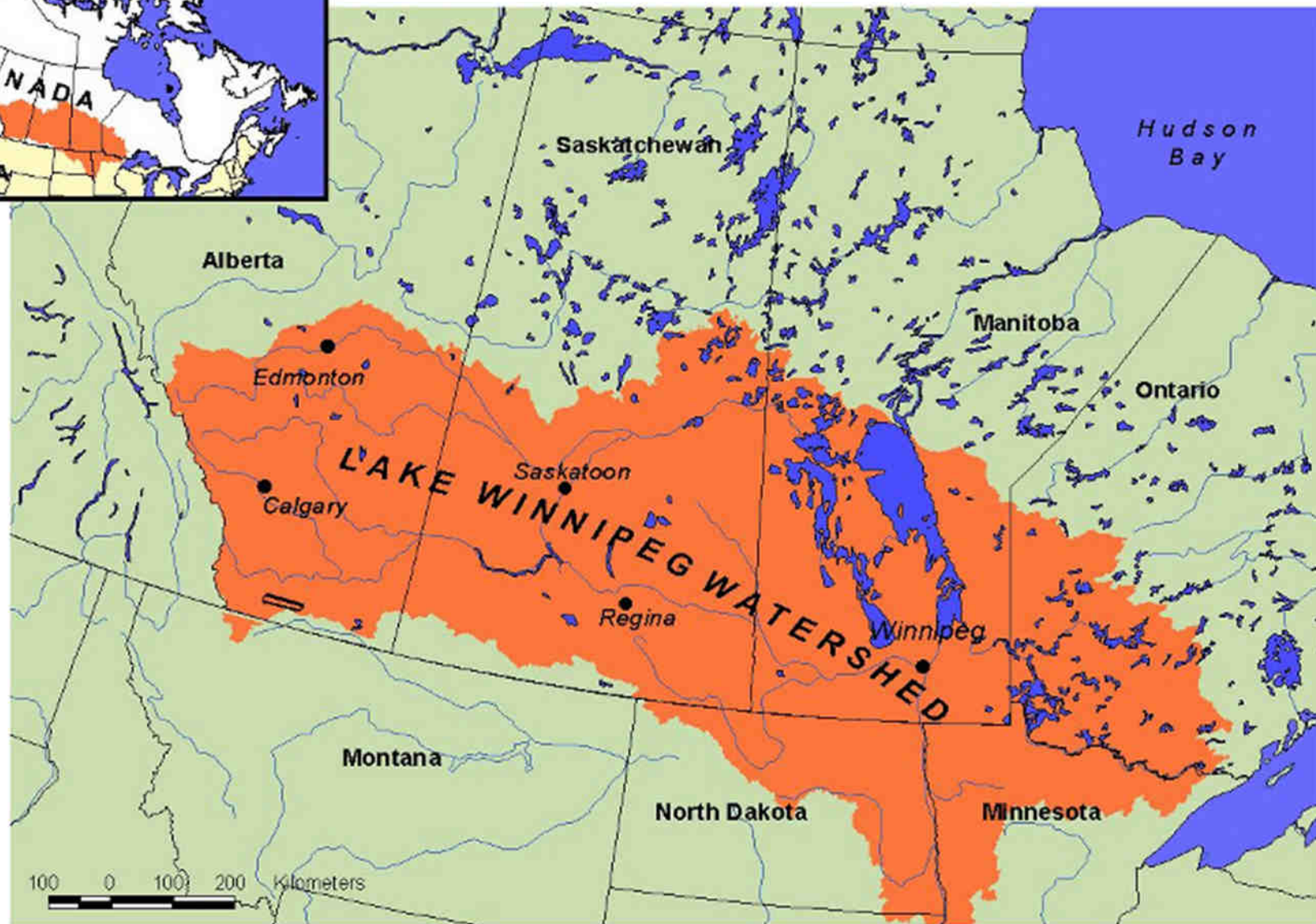


So what is dominant?





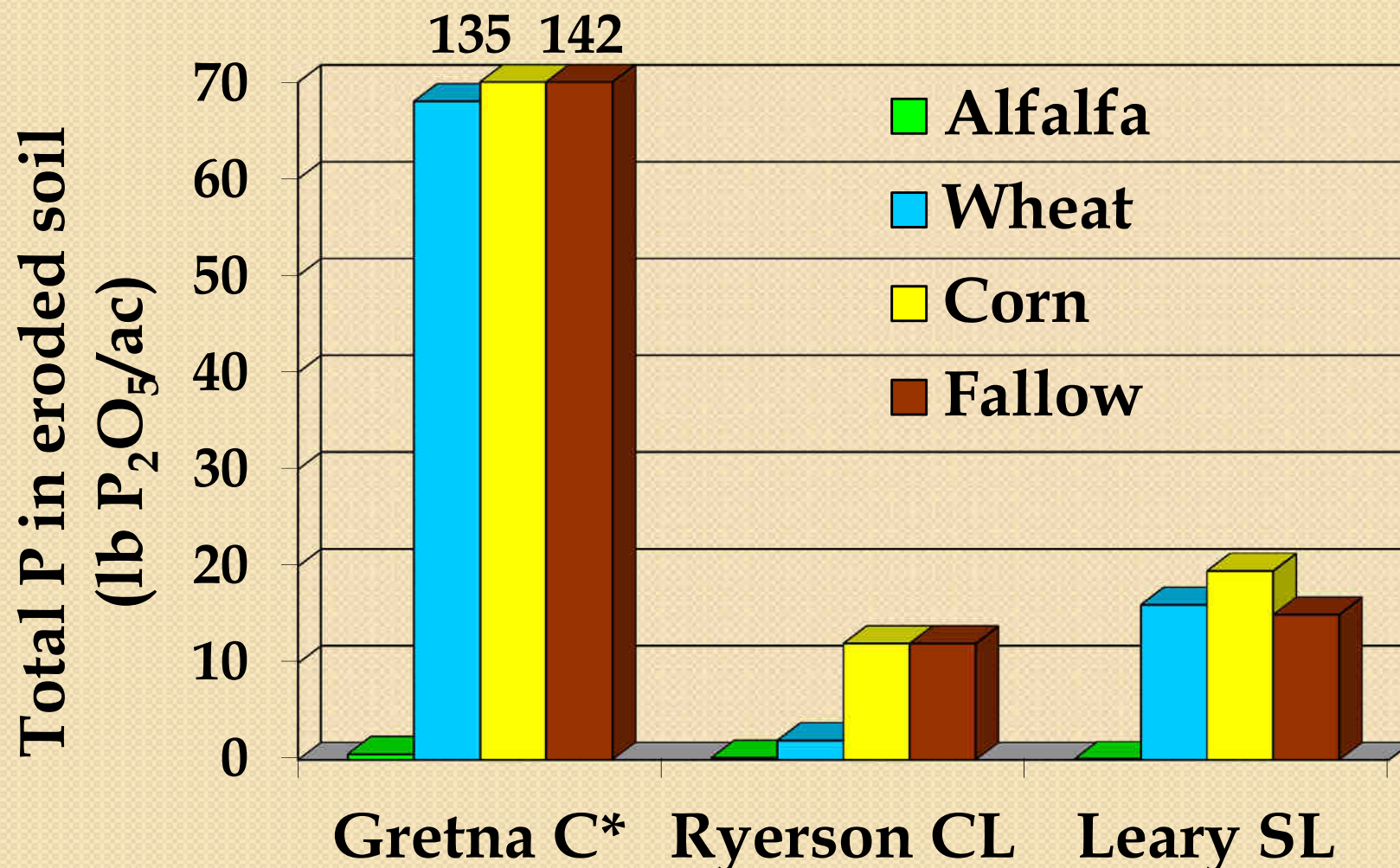
# Lake Winnipeg Watershed





# Loss of P in Erosion Sediment

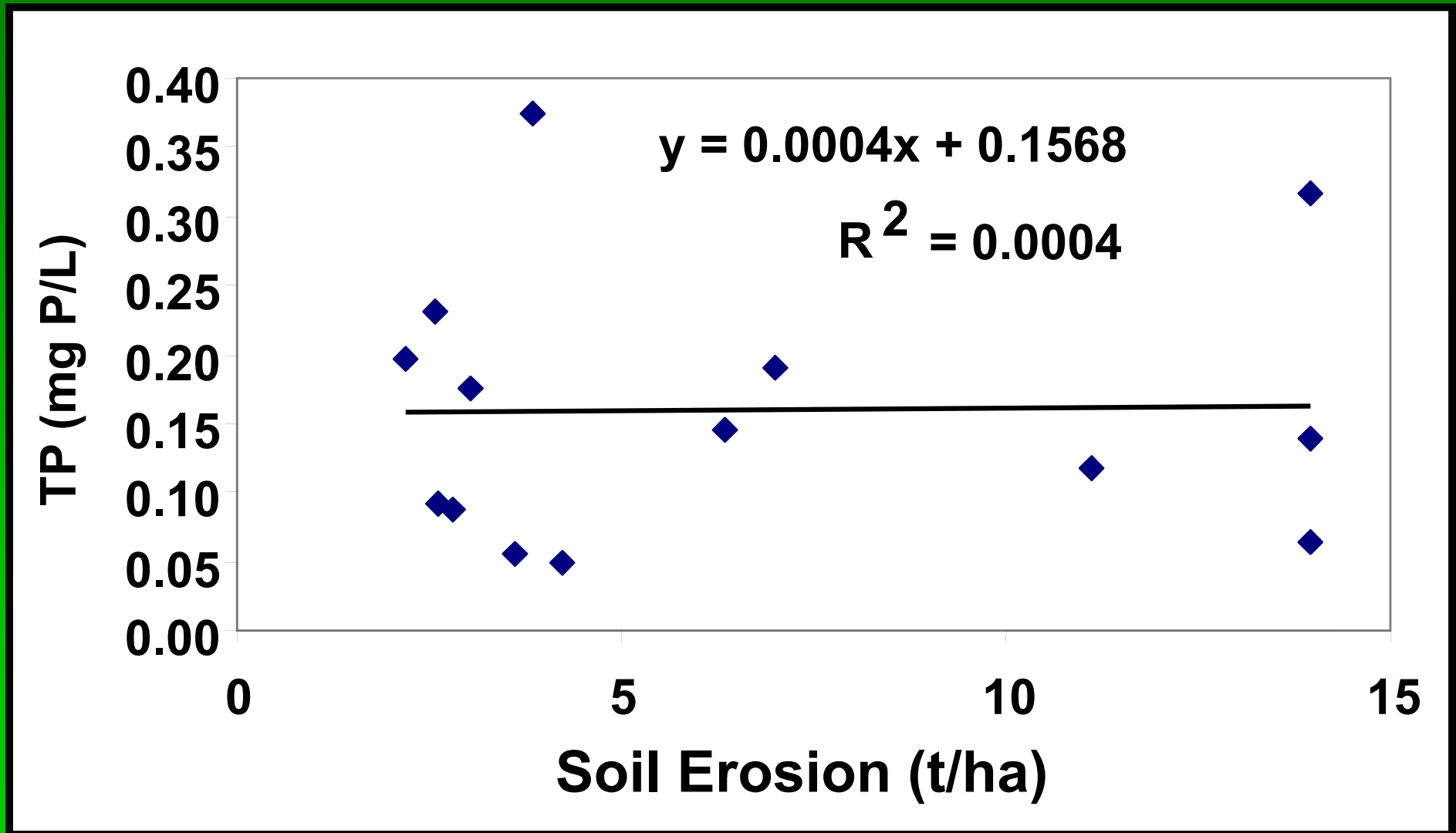
Three MB sites on 9% slopes, 3 yr average (1988-90)



\* Mostly caused by a single 4 inch rainfall event

Hargrave and  
Shaykewich, 1991

## Erosion risk found not to be related to river P concentrations in 14 regional Manitoba watersheds





Unlike at a research site in  
Pennsylvania where it is:

- ✓ *wetter* – more than double the annual precipitation (1200 mm/year)
- ✓ *warmer* – most of the runoff is from rainfall
- ✓ *steeper* – more predominantly rolling topography



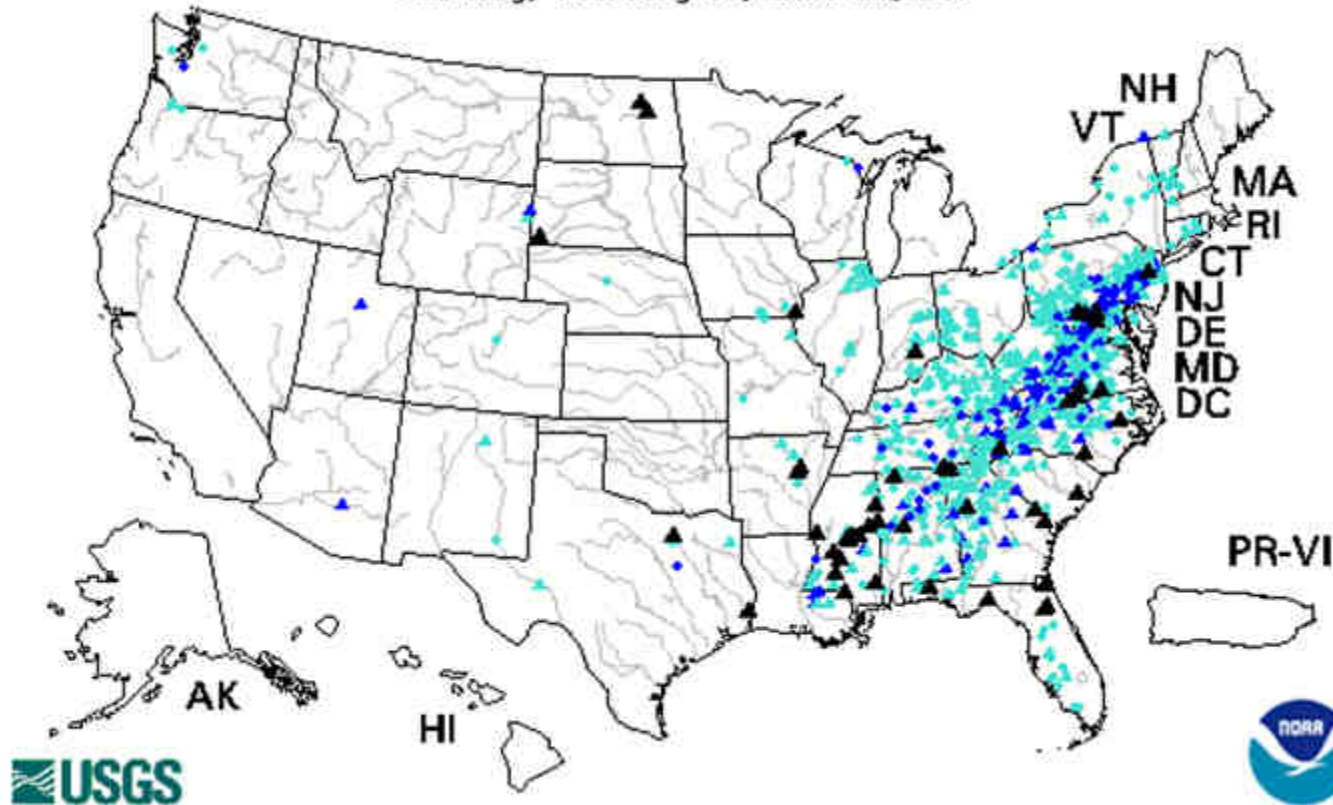


United States Department of Agriculture



## Map of flood and high flow condition (United States)

State  or Water-Resources Regions

Thursday, February 04, 2016 11:31ET



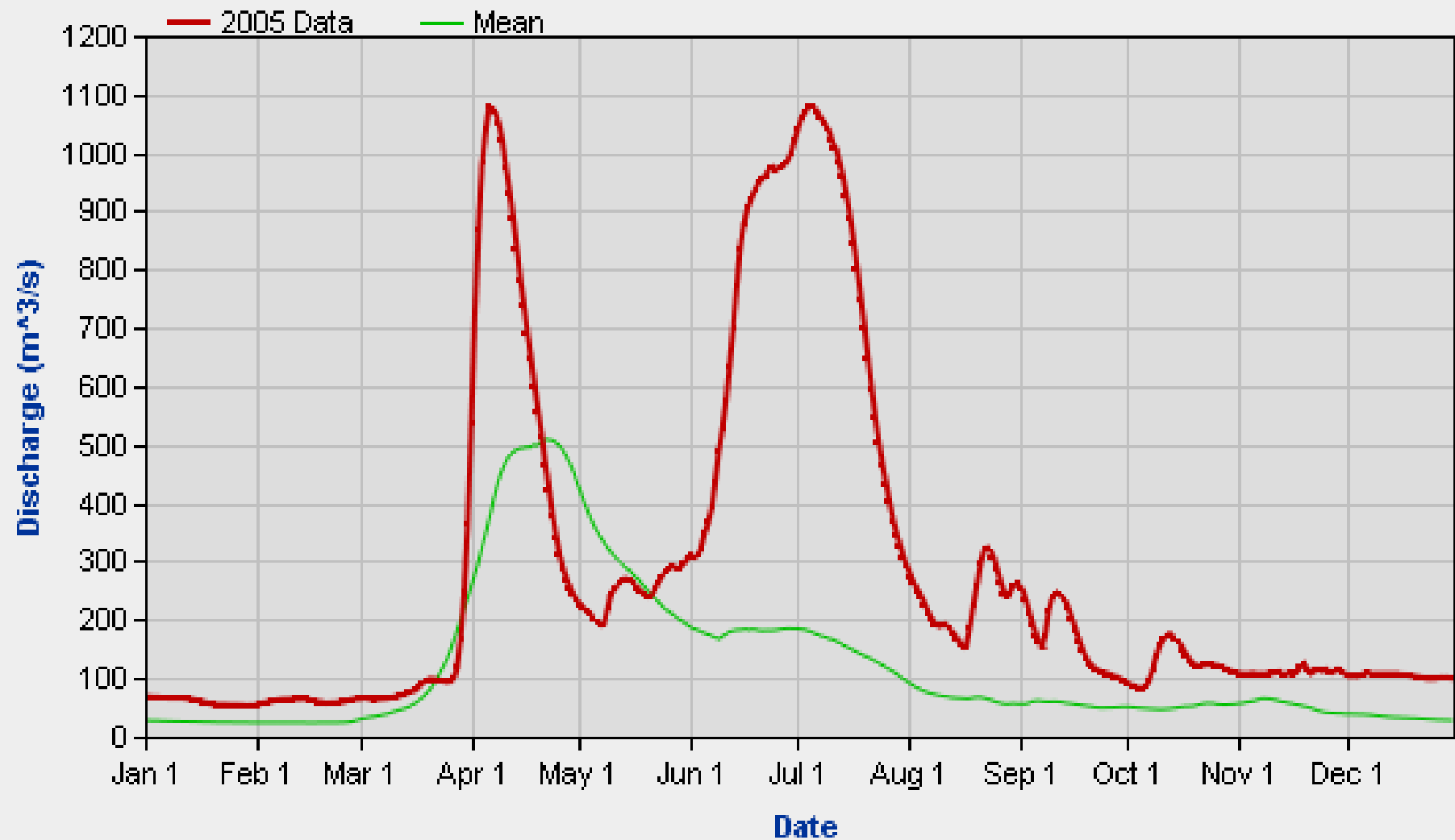
### Explanation - Percentile classes

95-98	>= 99	River above flood stage
 Streamgage with flood stage	 Streamgage without flood stage	

**...it is just plain  
different here.**

# 2005

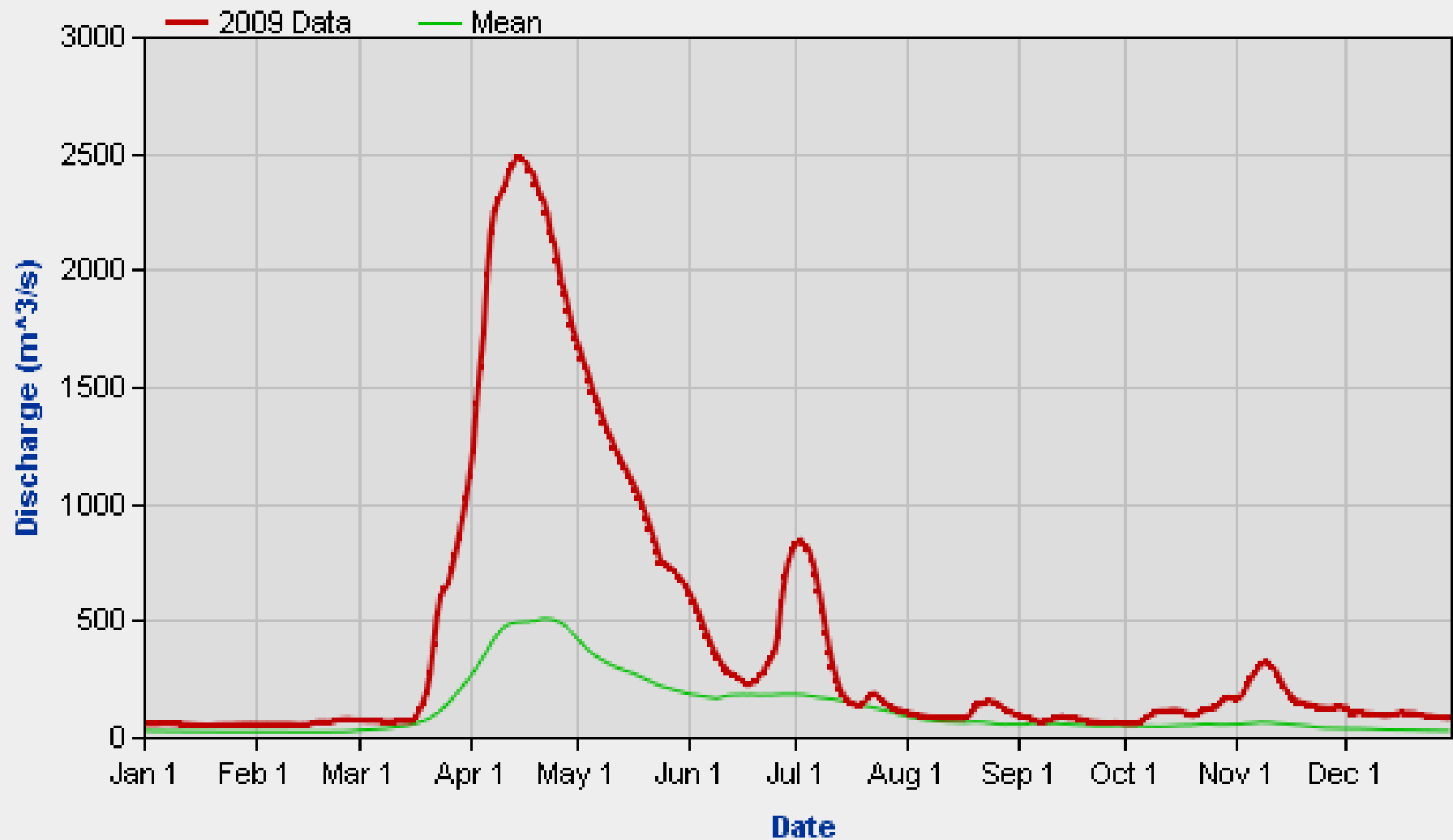
Daily Discharge for  
RED RIVER AT EMERSON (050C001)





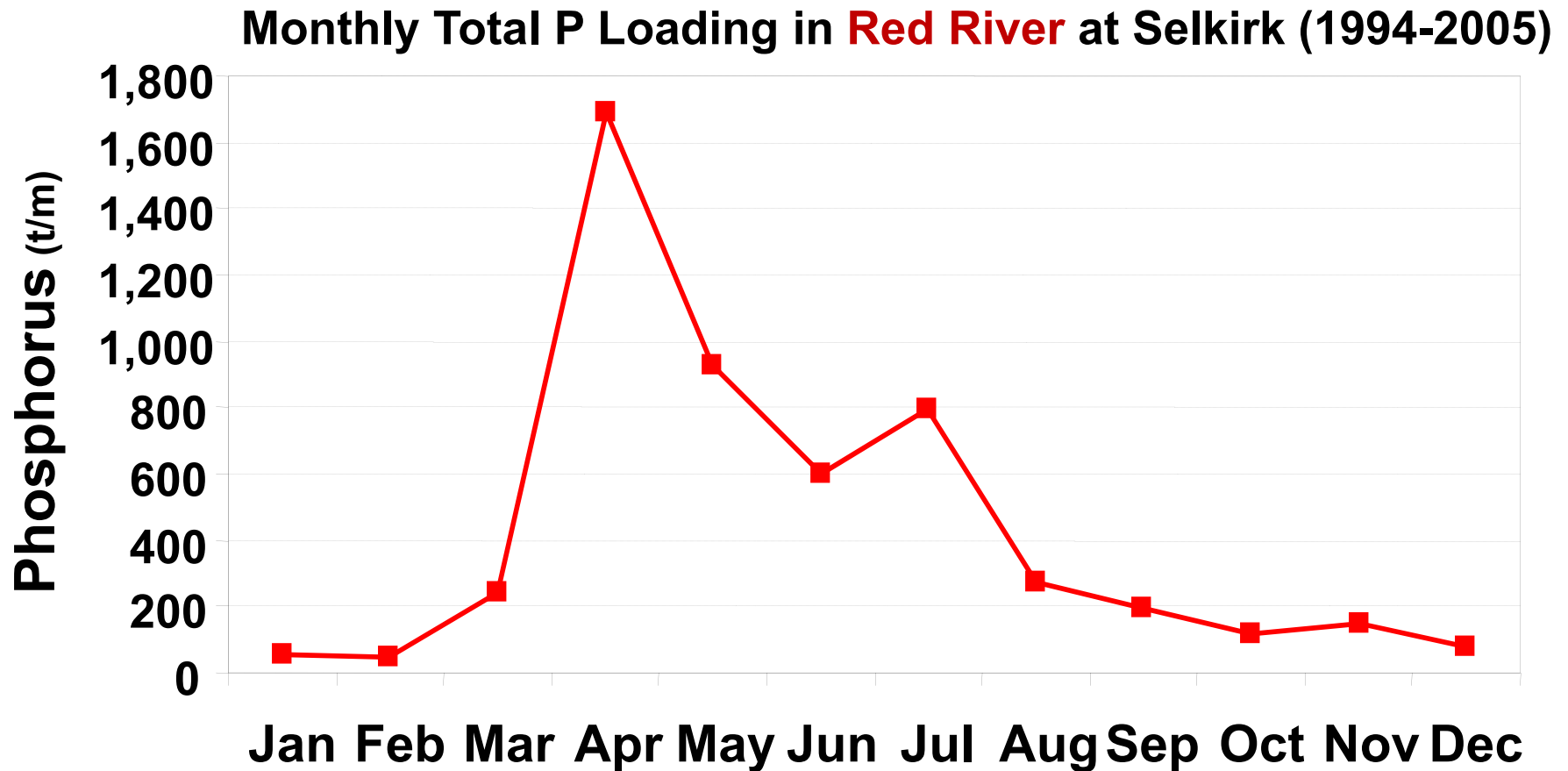
# 2009

## Daily Discharge for RED RIVER AT EMERSON (050C001)



## Runoff and P transport

Most P loss on the Prairies occurs during snowmelt



# When is winter?

<b>January</b> 	<b>February</b> 	<b>March</b> 
<b>April</b> 	<b>May</b> 	<b>June</b> 
<b>July</b> 	<b>August</b> 	<b>September</b> 
<b>October</b> 	<b>November</b> 	<b>December</b> 



# Nutrient Application Dates

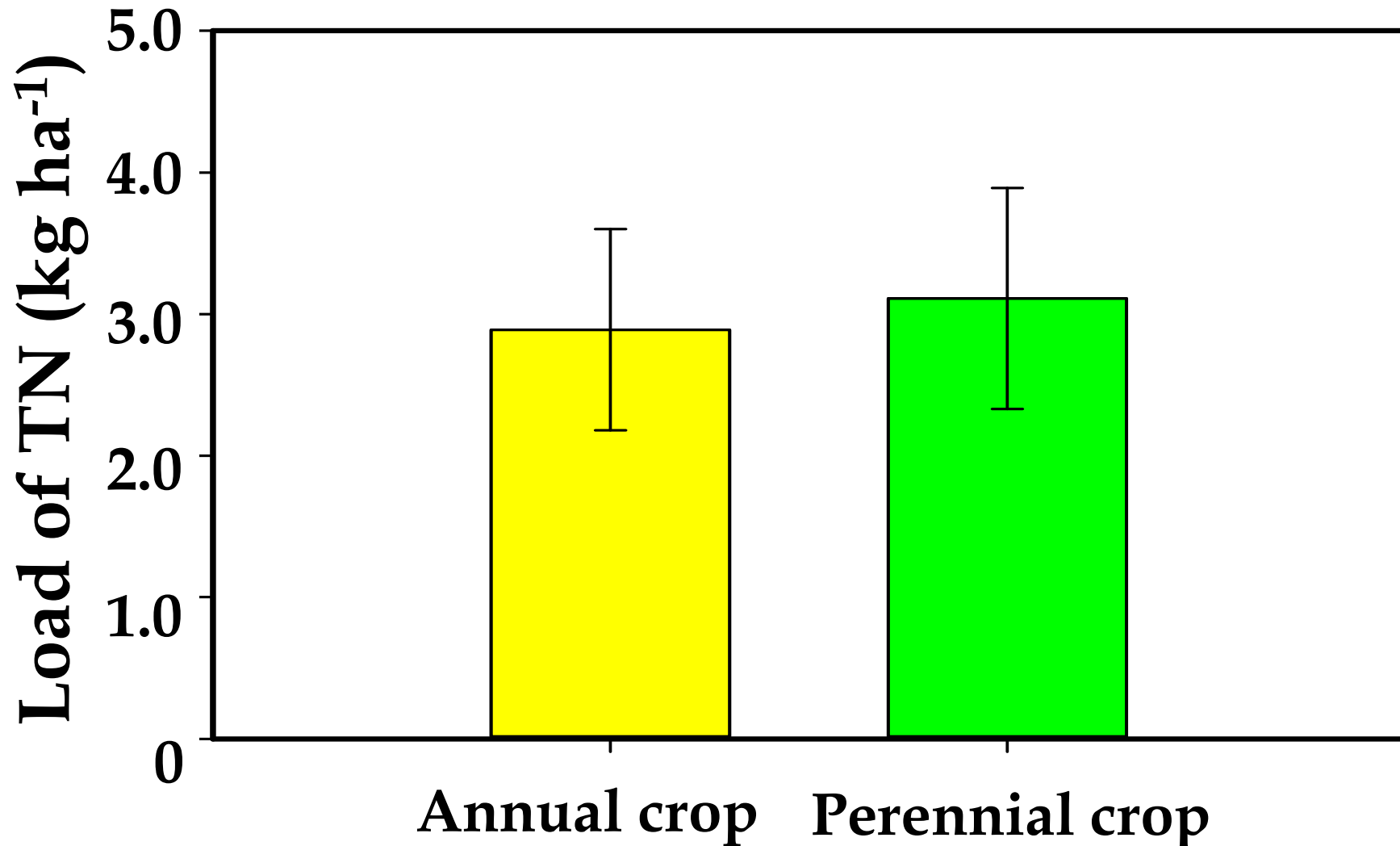
--- Not the Right Time...

“Winter” is the Wrong Time

Between November 10<sup>th</sup> of one year and  
April 10<sup>th</sup> of the following year, no substances  
containing N or P may be applied.

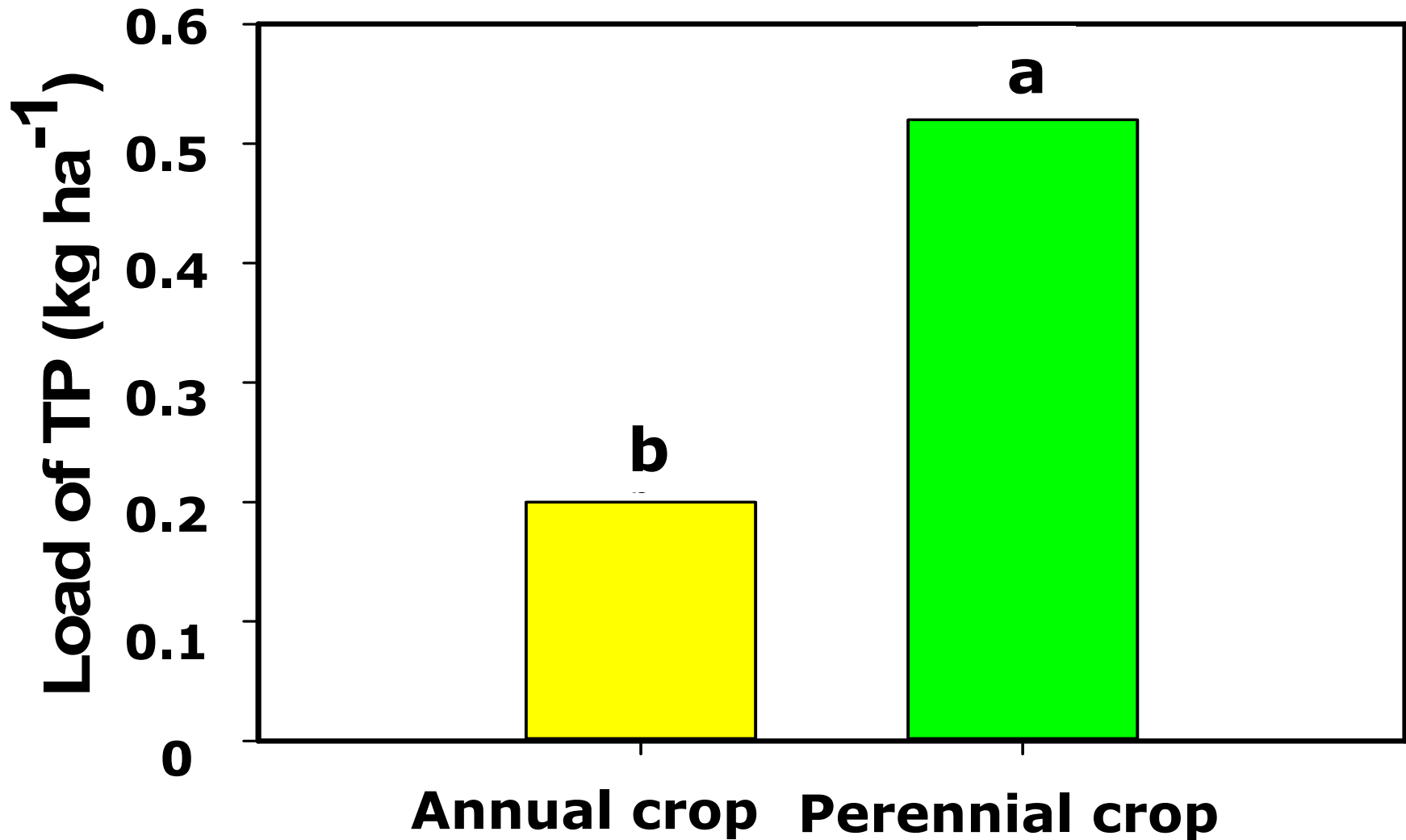
Note - - Dates may be varied.

WEBs\* results for export of  
**Total Nitrogen** in runoff at Deerwood, MB



**Watershed Evaluation of BMPs\*: U of M, AAFC and Env' t Cda**

# WEBS results for export of **Total Phosphorus** in runoff at Deerwood, MB



Watershed Evaluation of BMPs\*: U of M, AAFC and Env' t Cda



# SURFACE WATER MANAGEMENT SOLUTIONS

*Conservation Tillage:*



Conventional vs. conservation tillage in  
snowmelt dominated runoff:  
South Tobacco Creek Watershed  
WEBs Twin Watersheds Study

# SURFACE WATER MANAGEMENT SOLUTIONS

*Nothing is as simple as it seems*

## *Conservation Tillage*

Effects of zero tillage on water quality

- ✓ decreased total N export by 68%
- ✓ decreased sediment export by 65%
- ✗ Increased export of P (DP) by 12%



**Conclusion**  
*– manage  
the runoff  
and the  
vegetation*



# SURFACE WATER MANAGEMENT SOLUTIONS

*Nothing is as simple as it seems*

*Riparian Buffers:*



Riparian areas are not effective in filtering sediments and nutrients in runoff from land



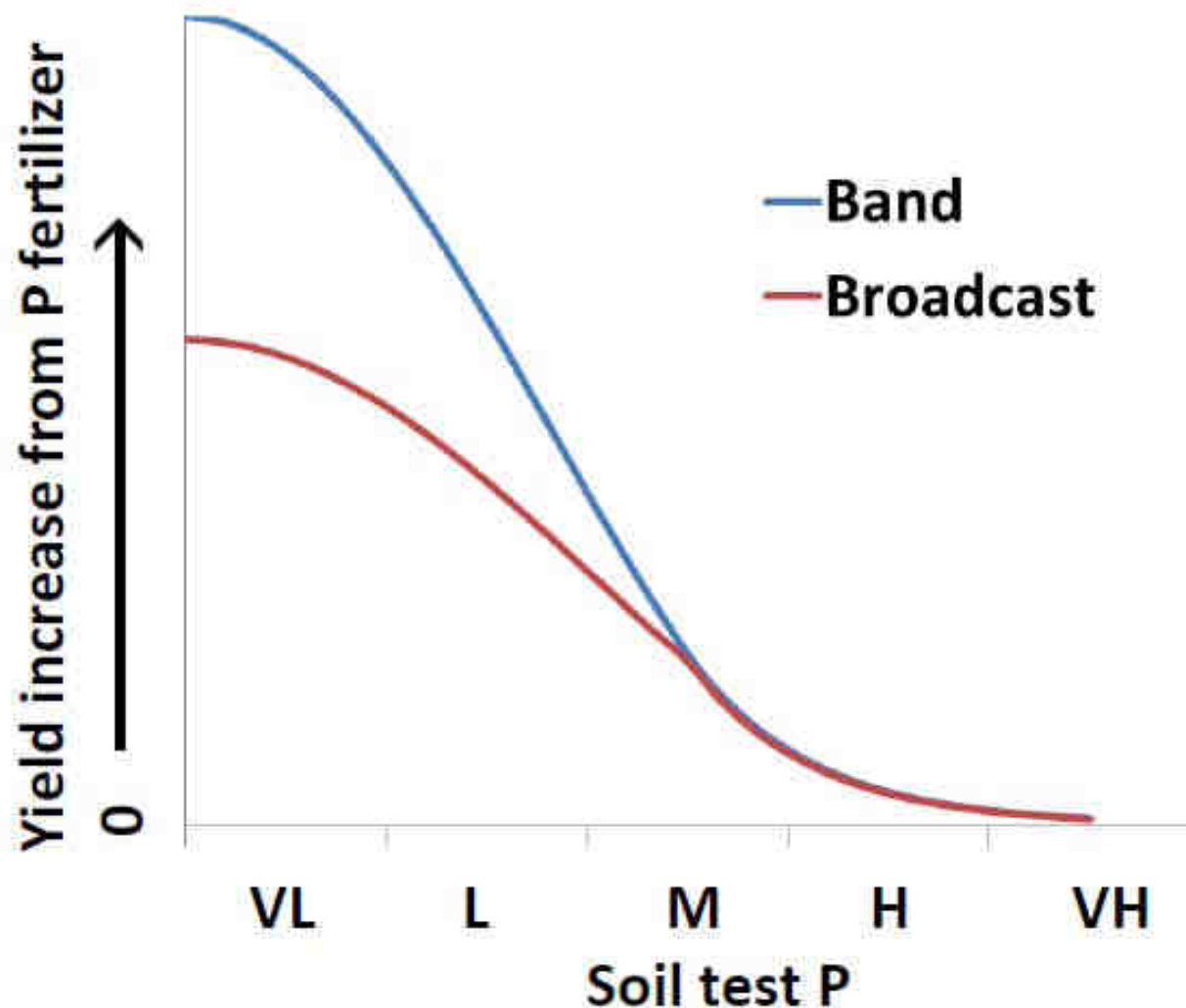
*Conclusion – manage the vegetation and runoff*



**RIGHT PLACE**

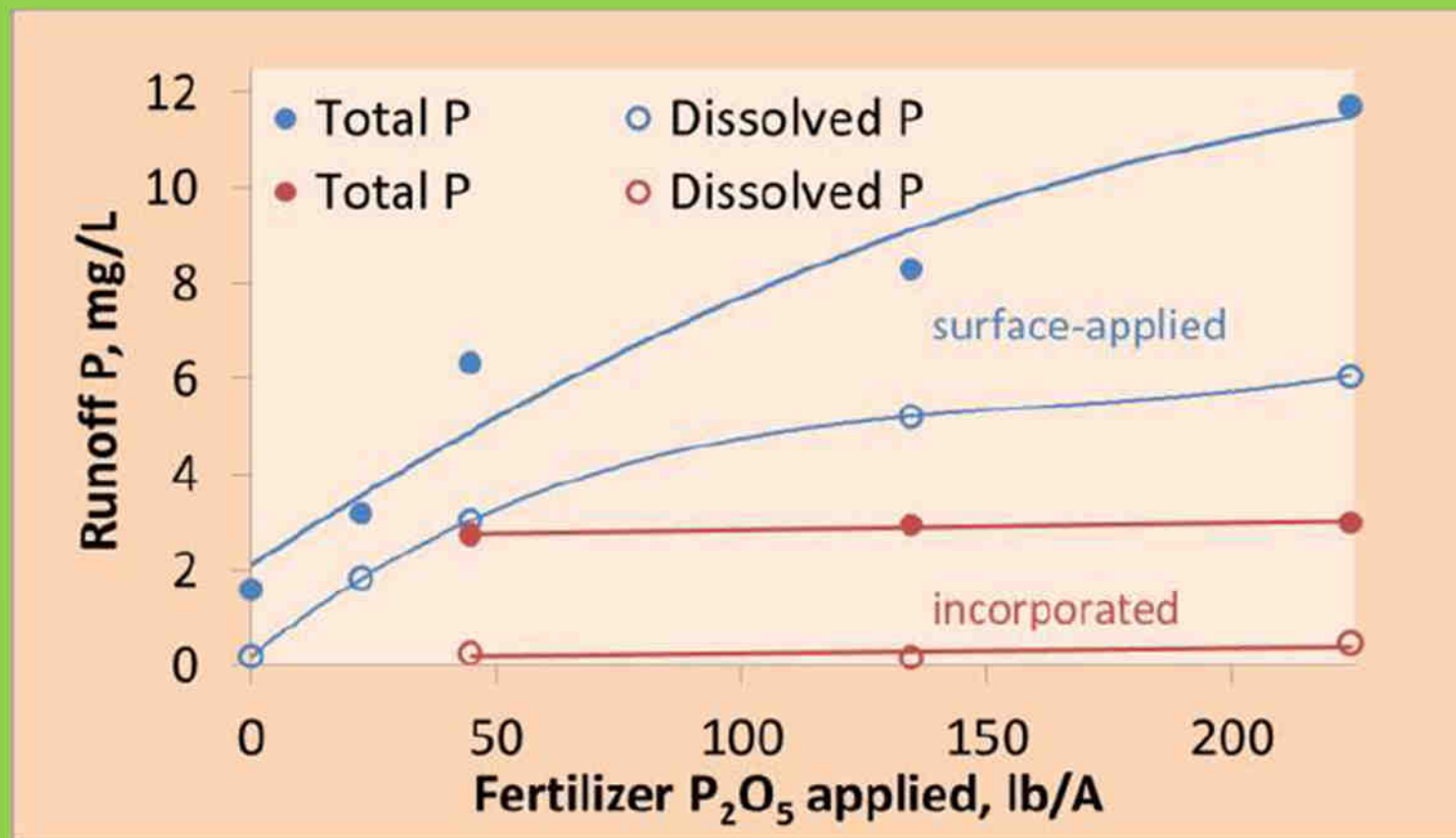
# Idealized effect of placement on crop response to applied P

Slide from Dr. T. Bruulsema, IPNI



*Randall and Hoefft, 1988*

## Placing P in the soil reduces P loss from a single immediate runoff event



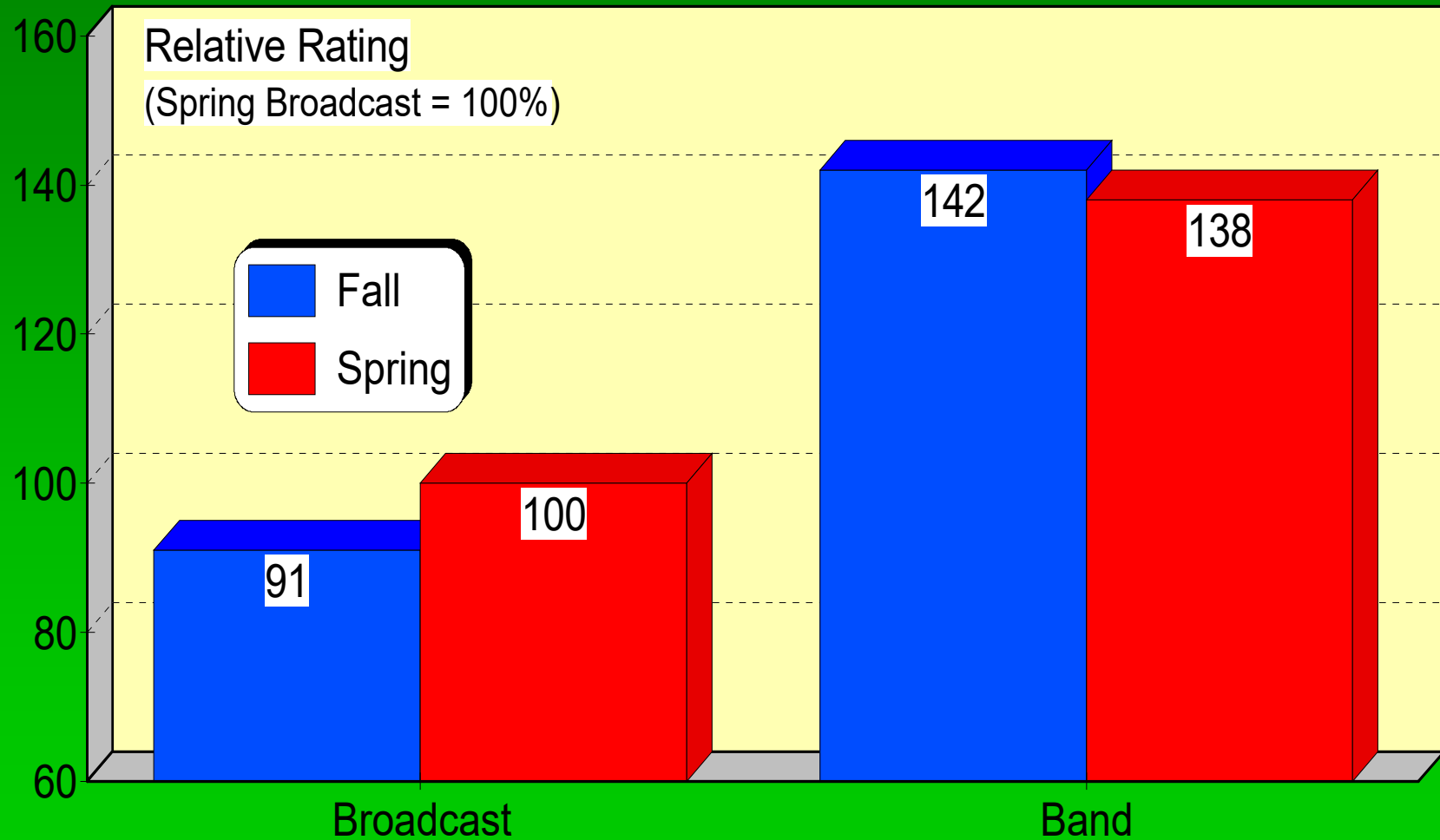
Concentration of dissolved and total P in runoff from a clay loam soil in North Carolina, from artificial rainfall immediately following application of superphosphate fertilizer. Incorporation was to a depth of 5 inches by rotary tillage following application. Data from Tarkalson and Mikkelsen (2004).

Slide from Dr. T.  
Bruulsema, IPNI

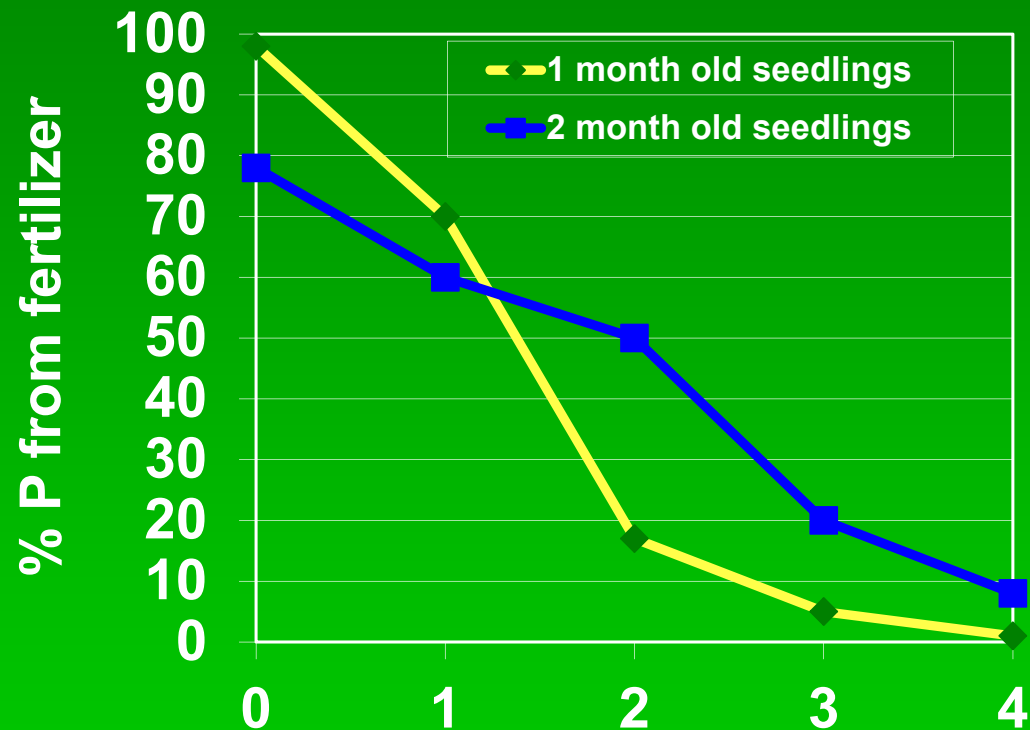




# Rating Nitrogen Application Options



# Alfalfa benefits from banding directly over P fertilizer



Lateral distance in inches between  
seedlings and fertilizer band

Tesar, Michigan, 1984

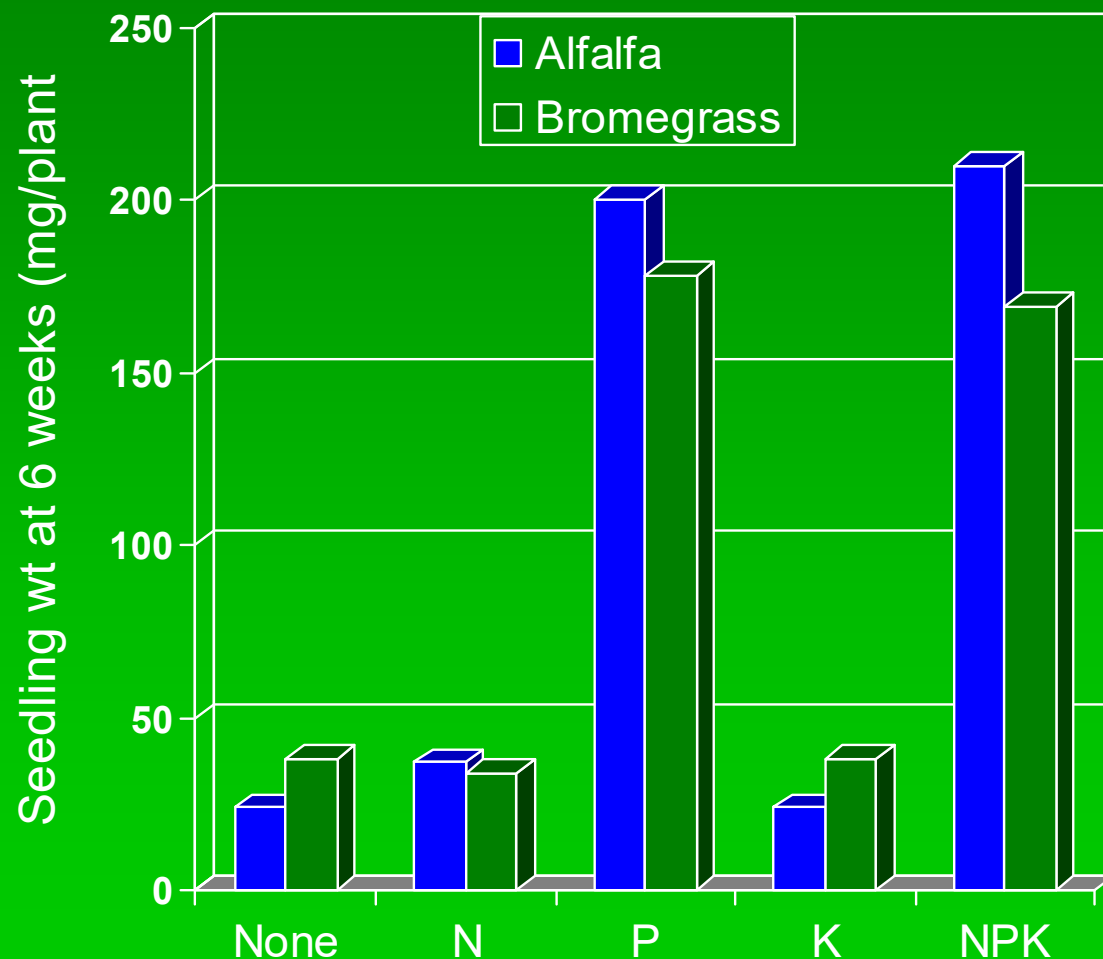


Banded P

Broadcast P

(Heard, OMAFRA)

# Influence of Nitrogen, Phosphorus and Potassium on Seedling Vigour



100 lb/ac nutrient applied  
Sheard, U of Guelph, Ontario

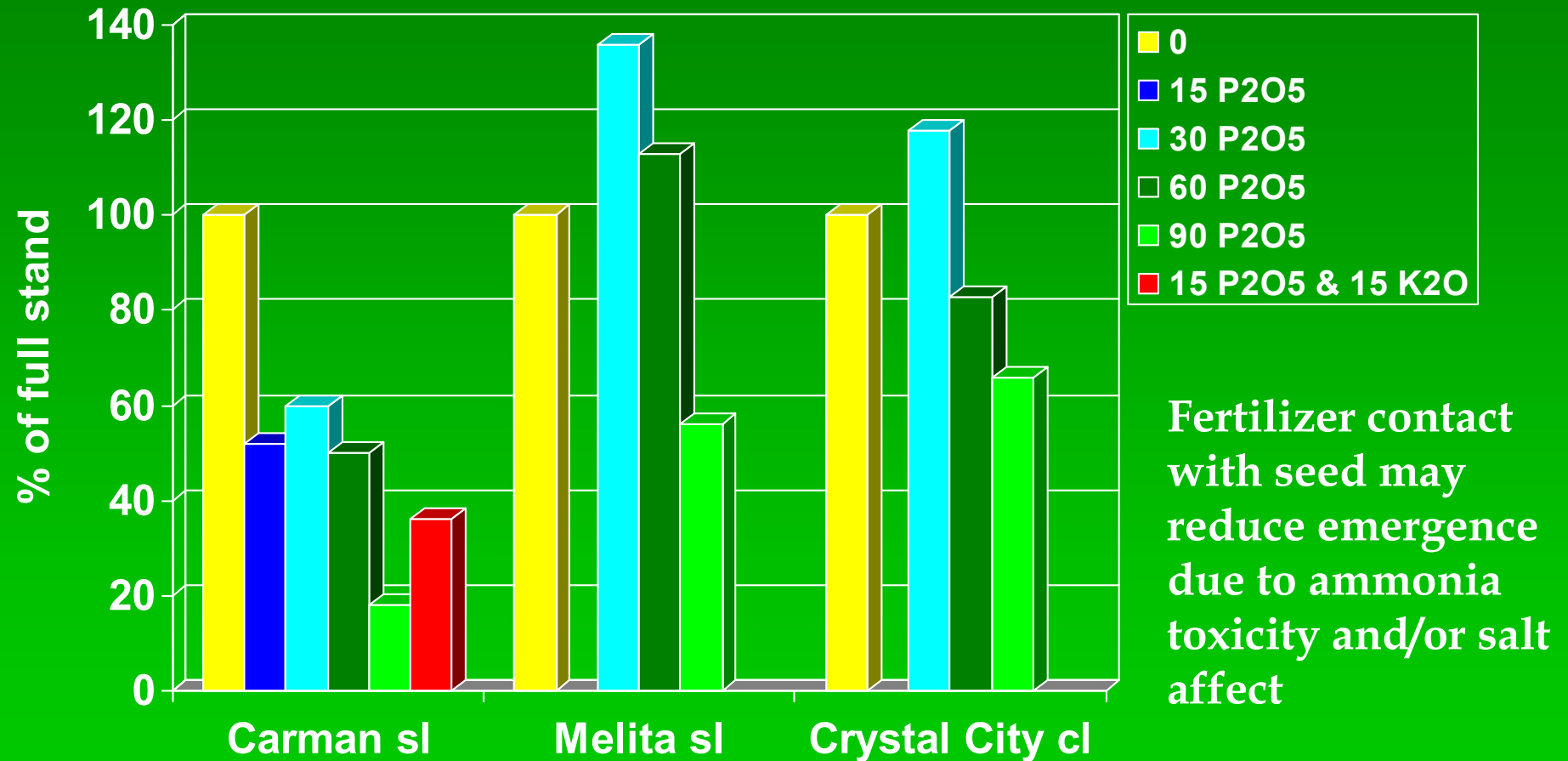
Research from as early as 1950 in Ohio showed P banded 1-2" below the seed improved growth and establishment of forages

MAFRI guide:

- 55-75 lb P<sub>2</sub>O<sub>5</sub>/ac for legumes
- 30-40 lb P<sub>2</sub>O<sub>5</sub>/ac for grasses

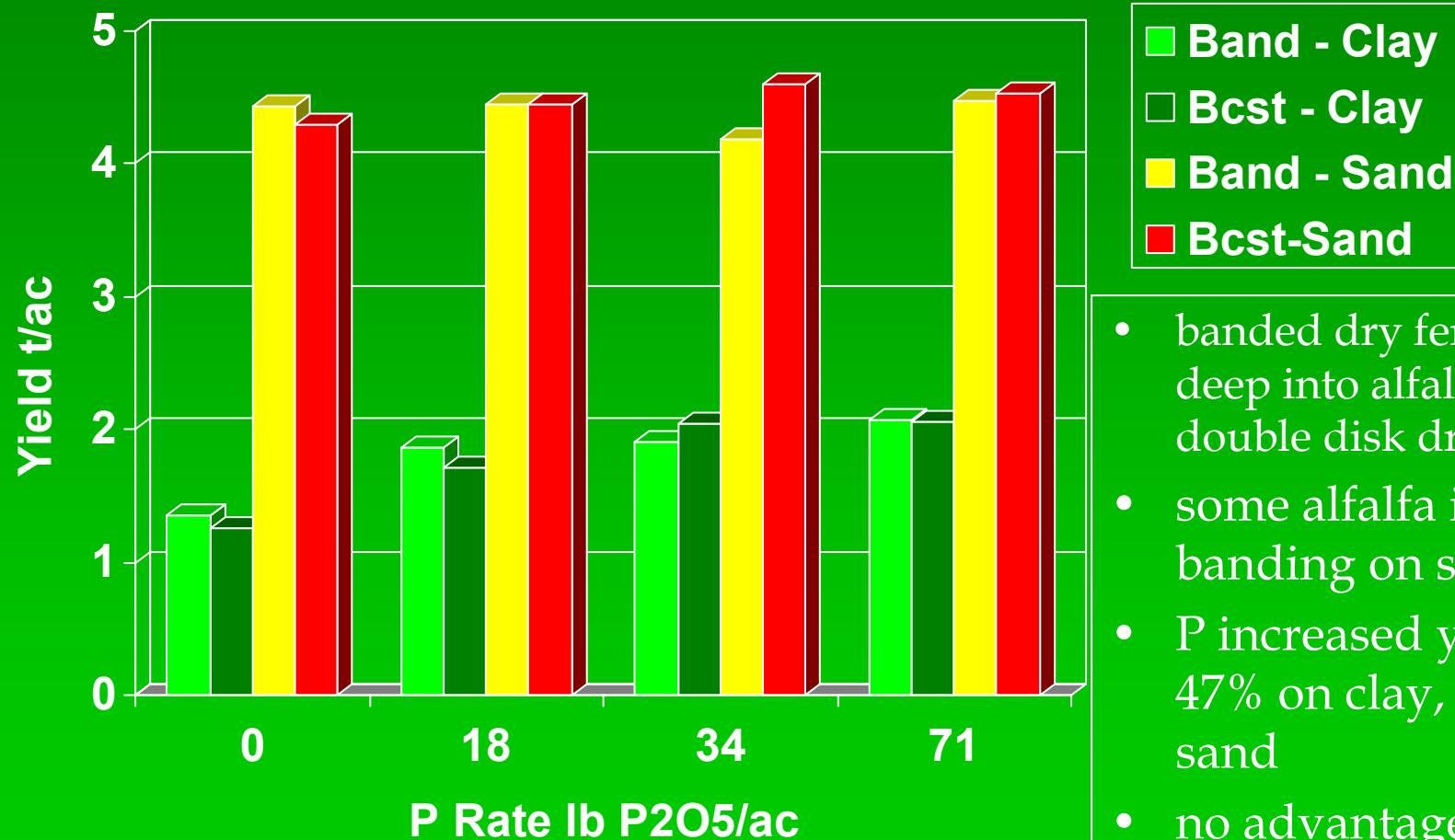


# Effect of seed-placed MAP (11-52-0) on alfalfa establishment



Heard, 2001 Crop Diagnostic School demonstrations

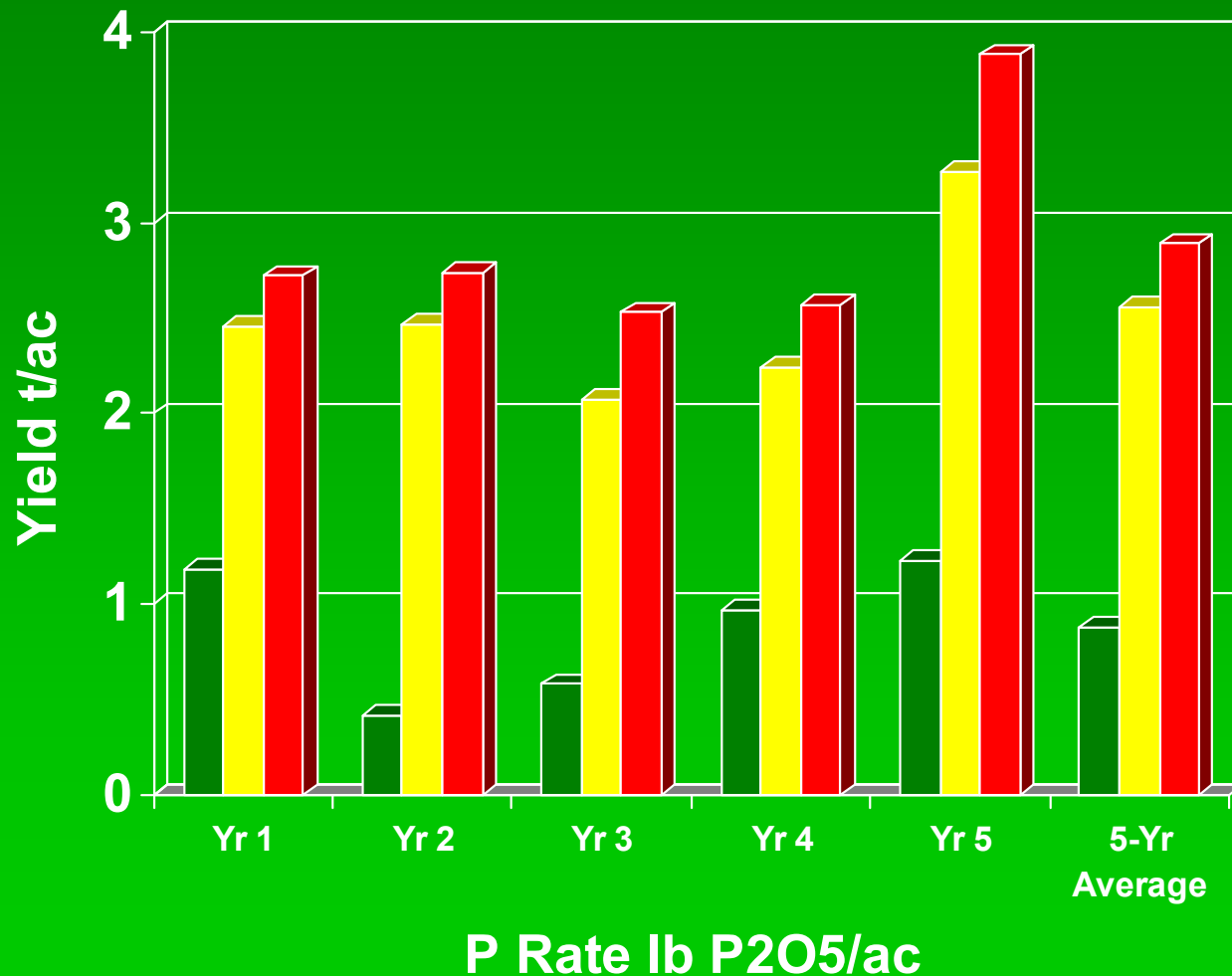
# Band Injection of P into Alfalfa



- banded dry fertilizer 1-2" deep into alfalfa with double disk drill
- some alfalfa injury from banding on sand
- P increased yield by 47% on clay, little on sand
- no advantage to banding K

Simons, Grant and Bailey - AAFC-Brandon

# Band Injection of P into Alfalfa

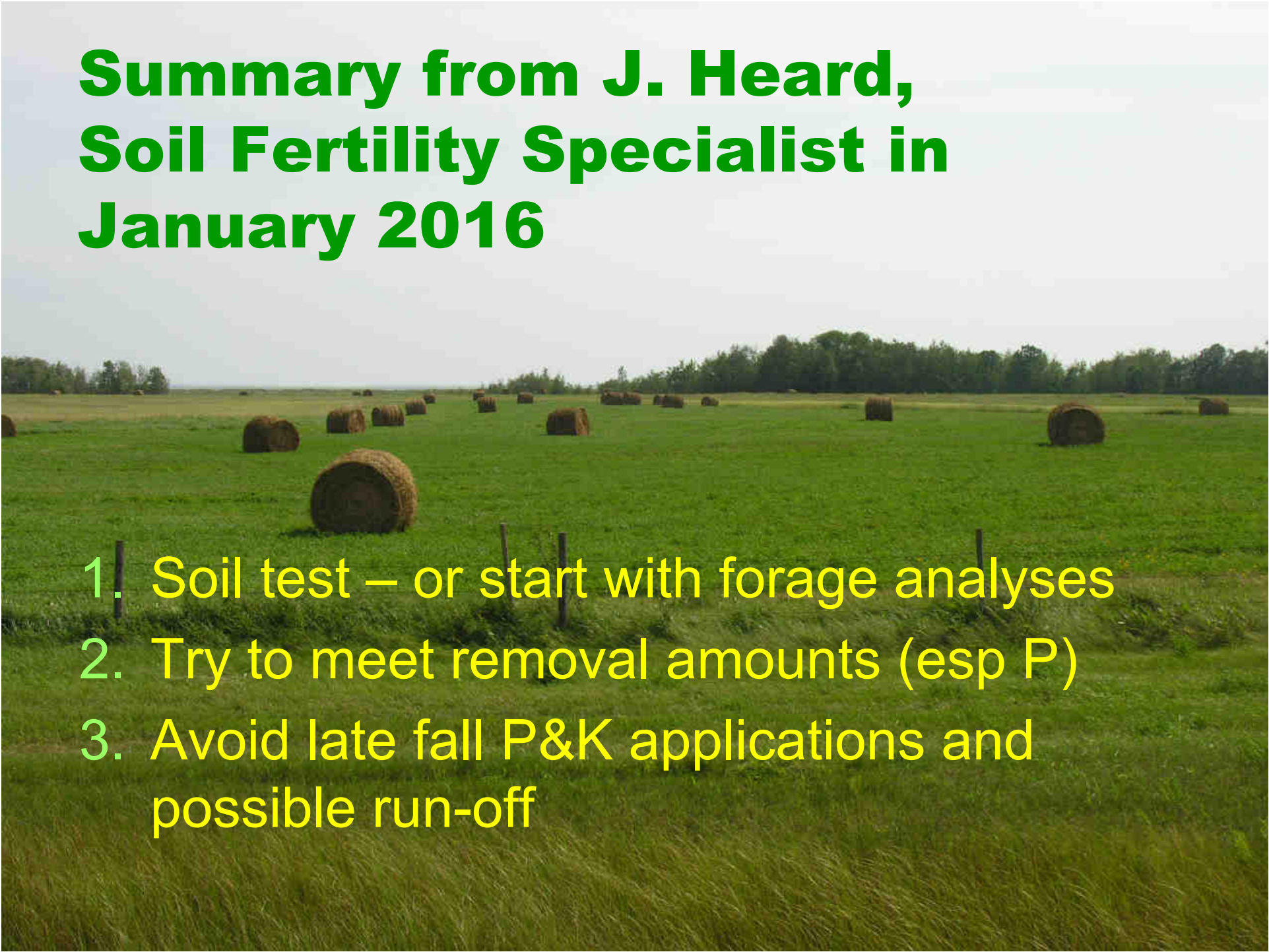


- No P
  - Broadcast
  - Band
- Banded 2" deep with coulter-type disc opener (6" spacing) in mid to late April
  - average of 20-80 lb P<sub>2</sub>O<sub>5</sub>/ac rates as 0-46-0

Malhi - Alberta (1999)



# Summary from J. Heard, Soil Fertility Specialist in January 2016

- 
1. Soil test – or start with forage analyses
  2. Try to meet removal amounts (esp P)
  3. Avoid late fall P&K applications and possible run-off

# Taking it home...

- To fully exploit the potential that forages and grasslands have to offer (and not squander a glorious opportunity):
  - Right Source – consider all options: commercial fertilizer, manure, legumes...
  - Right Rate – if national, regional and local production objectives are to be met...
  - Right Time – follow the law because it just makes sense on so many levels...
  - Right Place – efficiency is all the more critical if returns on investment are, well...



**Grab your opportunity  
when it arrives!**

